

that amount of trade. The Government having done what is has and what it proposes to do it seems to me it is up to the boards of trade and the makers and producers of this country to live up to these privileges and openings and avail themselves of them and enter in and gather the fruit of that trade with our neighbors of the West Indies.

I would like this Board of Trade to do several things. I would like it, if it has not already such committees, to appoint two committees of its more specialized members, one committee upon Export Trade and the other a committee upon Inter-provincial Trade. To have the committee on export trade equipped with the practical knowledge of their daily immersion in this business give us in the Department of Trade and Commerce the benefit of their suggestions and their experience and practical knowledge. Postage is cheap, but everything you have to send to the Department goes free of postage. Maybe I have got myself into a great deal of trouble. I do not think so. So get your committees and let them formulate their plans and suggestions into practical shape and send them on and ask the Department to think them over and put them into execution if it can. If that is not sufficient we will get closer together and instead of using the mails you can come to Ottawa or I can come here, so we can sit down and talk and sift the propositions out and get at what is best. Don't you think there is an opportunity to help each other in that respect? And if this and every other board of trade in the Dominion of Canada will do that kind of thing we can have the best department of trade and commerce that this or any other country has ever had and do more real good to the country than all the other departments of the Government put together.

Having outlived my youth to a certain extent I am dispossessed of vanity. I am not seeking to build a monument to myself, but I have a few years yet I hope for earnest and good work in this country and I want, by co-operation with the business men of this country to put my Department on a basis where after I and perhaps you are gone, it may run on its own trucks along the very lines we have laid down whilst we have been having something to do with the management of affairs.