

Penny Wise and Pound Foolish



Some folks buy separators from the "mail order" house and others from a peddler. In either case they acquire expensive experience, which has been bought and paid for by others who have thought to save money on first cost, only to find that they received even less value than they paid for, and that the last cost would have bought the standard De Laval separator with life-long satisfaction in its use.

An attempt to get repairs for or expert attention to the "mail order" or "peddler" separator is a liberal education and in hundreds of instances has fathered the wish that the original investment had been in the

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CHARLES SCOTT
LAND AGENT

P.O. Box 1026

Nelson, B. C.

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passed the experimental
stage many years ago

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