

APPENDIX III

DRIE MINI-EXPORT SURVEY FOR 1986
SUMMARY OF RESULTS

1. Survey results are based on responses from 31 firms (ACEC firms).

2. Total sales were:

	1985	1986	1987 (est.)
Domestic	740.8	729.2	794.7
Export	414.4	393.4	376.0
Employment	14,561	16,120	16,578

3. Export sales by region as a percentage of total exports.

Africa	30 %
Asia	20
Middle East	4
Latin America	12
Caribbean	2
Australia and New Zealand	5
Japan	0
USA	17
USSR	6
E. Europe	1
W. Europe	<u>4</u>
	100 %

4. Export sales by financing agency as a percentage of total exports.

CIDA	17 %
EDC	18
ILAs	20
Private - Canadian	4
Private - Host Country	26
Government - Host Country	<u>8</u>
	100 %