### NATIONAL RESEARCH COUNCIL (NRC)

Canadian companies hoping to succeed in the Mexican marketplace may require additional technology to improve their competitiveness. The NRC works with Canadian firms of all sizes to develop and apply technology for economic benefit. The Council manages the Industrial Research Assistance Program (IRAP), a national network for the diffusion and transfer of technology.

The IRAP network supports the process of developing, accessing, acquiring, implanting and using technology throughout Canadian industry. IRAP has been in existence for 50 years and has acquired a reputation as one of the most flexible and effective federal programs. IRAP takes advantage of an extensive network of more than 190

different locations within approximately 90 communities across Canada, including numerous provincial technology centres, the NRC's own laboratories and research institutes, federal government departments, and technology transfer offices in Canadian universities. For further information, contact:

#### Industrial Research Assistance Program

National Research Council Montreal Road Building M-55 Ottawa, ON K1A 0R6 Tel.: (613) 993-1770

Fax: (613) 952-1086

# **KEY CONTACTS IN CANADA**

#### Sponsoring Organizations

## BAKER & MCKENZIE

Baker & McKenzie is one of the largest international law firms with offices in 35 countries. They presently have four offices in Mexico, in the cities of Juárez, Mexico City, Monterrey and Tijuana. In addition to providing legal advice, the firm's offices in Canada and Mexico work to assist Canadian companies to find the right partner to enable them to establish or expand their activities in Mexico. For more information, contact:

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# BUSINESS AND PROFESSIONAL ASSOCIATIONS

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Suite 450

Vancouver, BC V5B 5L1 Tel.: (604) 878-0393 Fax: (604) 683-3879 Software Productivity Centre

1122 Mainland Street Suite 450

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15 Innovation Boulevard Saskatoon, SK S7N 2X8 Tel.: (306) 244-3889 Fax: (306) 652-1955

Software Technology Centre

Two Research Drive Regina, SK S4S 7H9 Tel.: (306) 791-9111 Fax: (306) 347-3322

Manitoba Software Association

1313 Border Street Unit 68 Winnipeg, MB R3H 0X4 Tel.: (204) 697-6020 Fax: (204) 697-6025

