

There are very few local companies that sell sawmilling machinery and equipment. They represent chiefly Spanish, German and Italian manufacturers plus some American equipment. In general, local companies are not familiar with Canadian suppliers.

12. PULP AND PAPER

The local Pulp, Paper and Board Industries have been associated more with sugar cane than with forests. Nevertheless, there has been an effort to become more involved in plantation programs (Pine and Eucaliptus) and in expanding/modernizing production capacity to use the local wood supply. In the short- and-medium-term it is expected that there will be growth in this industry given the availability of more wood (plantations), the need for import substitution of pulp, and, the increase in export of paper and boards.

12.1 Possible areas of interest for Canadian suppliers of goods and services in the pulp and paper industry

GOODS

- Machinery and equipment for new mills.
- Machinery and equipment parts to modernize plants and/or maintain existing operations.
- Hardware and software to improve the efficiency of the plant.