REPORT 4 88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 474-BELGRADE

001-AGRI & FOOD PRODUCTS & SERVICE BULGARIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANIMAL, POULTRY BREEDING STOCK

TECHNICAL COOPERATION AGREEMENT BETWEEN GOVERNMENTS FOR RESEARCH INCLUDING VETERINARY MATTERS.

VISIT OF AGRICULTURE CANADA DEPUTY MINISTER TO BULGARIA (DELAYED)

CONTINUING SUPPORT OF CANADIAN FIRMS' EFFORTS IN THE MARKET.

SUPPORT CANADIAN EFFORTS FOR SALES OF POULTRY.

EXPLORE MARKET OPPORTUNITIES FOR CANADIAN SEED POTATOES.

FOOD HANDLING, PROCESSING EQUIP

GATHERING OF MARKET INTELLIGENCE ON POTENTIAL PROJECT AND CONTI-NUING SUPPORT OF CANADIAN FIRMS.

CONTINUATION OF OUR CONTACTS WITH THE BULGARIAN FOOD PROCESSING INDUSTRY.

PRESENTATION ON GAMMA IRRADIATION FOR FOOD STERILIZATION.

ACTIVE FOLLOW UP ON PERCEIVED POTENTIAL FOR SLAUGHTERING AND MEAT PROCESSING PLANTS.

INTRODUCTION OF BUGARIAN AUTHORITIES TO CANADIAN BIOTECHNOLOGY CAPABILITIES.

ANTICIPATED RESULTS:

WOULD SOLIDIFY POSITION OF CANADIAN SUPPLIERS IN MARKET.

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TIMELY PERCEPTION OF IMPORTANT SIGNALS.

INITIAL IMPORTS OF TURKEY POULTS AND CHICKEN BREEDERS.

TRIAL OF CANADIAN SEED POTATOES.

ADDITIONAL SALES OF MEAT PROCESSING AND SLAUGHTERING EQUIPMENT.

BETTER INFORMATION ON THEIR INTERESTS AND PURCHASING POTENTIAL.

OVERCOME MYTHS OF RADIO-ACTIVE CONTAMINATION OF FOOD STUFFS.

ADDITIONAL SALES OF MEAT PROCESSING EQUIPMENT

CONTACTS BETWEEN CANADIAN FIRMS AND BULGARIAN INDUSTRY.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -----

QUARTER: 2 IMPROVEMENT OF THE QUALITY OF ITS AGRICULTURAL PRODUCTION IS A PRIORITY OF BULGARIA. ON-GOING

RESEARCH AND IDENTIFICATION OF OPPORTUNITIES.

QUARTER: 3 ----

GUARTER: 4 ----

QUARTERLY RESULTS REPORTED:

A PLANT HEALTH MISSION FROM AG-CANADA VISITED BULGARIA IN SEPT. & NEGOTIATIONS HAVE BEEN INI-TIATED ON A MOU AIMED AT IMPROVING ENVIRONMENT FOR FURTHER SALES OF CDN GRAINS TO THAT MARKET.