

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the October - December 1993 period thirteen posts reported the following business activity:

- 56 EXPORT SALES WORTH \$371.24 MILLION
- 11 NEW BUYING CONNECTIONS / 15 AGENCY AGREEMENTS
- 9 NEW JOINT VENTURES WORTH \$208 MILLION
- 1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
- 13 CANADIAN INVESTMENTS IN TERRITORY WORTH \$758 MILLION
- 12 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- \$400 Million investment in territory for copper mining (Santiago)
- \$205 Million new joint venture for telephone lines (Bogota)
- \$191 Million sale of generators and installation (Caracas)
- \$8.8 Million sale of switching and cellular equipment (Santiago)
- \$8.6 Million sale of Harvesters/skidlers (Santiago)
- \$4.2 Million sale of Consulting Engineering (Bridgetown)
- \$4 Million sale of Sawmilling/Woodworking machining (Santiago)

KEY STATISTICS: for the thirteen posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	9148
	Local	7510
No. Investment Enquiries	Cdn	217
	Local	107
No. Business Visitors	Cdn Pr / Pub	2268 / 243
	Local Pr / Pub	2415 / 370