

G. NELLES STACEY RECEIVES WINNIPEG APPOINTMENT

Mr. G. Nelles Stacey, manager of the Merchants Bank of Canada, has been appointed to the important position of assistant manager at the Bank's main branch in Winnipeg, at which branch the business of the Merchants is the heaviest, with the exception of head office, Montreal, of any branch in Canada. While the business public, the bank's clients and his hosts of friends in the City of Vancouver regret his departure they are pleased that he has been advanced to this important position. Mr. Stacey has carved out for himself a firm place in the business affairs and social activities of the city. His entire business career has been spent in Vancouver and with the Merchants Bank, with which he entered shortly after Mr. George Harrison, former manager, opened a branch here. From junior clerk he rapidly advanced in slightly over a decade to the management of this important branch of the Bank. His friends here feel that he has yet far to go and before long may be called into head office to assist in the active management of the entire Bank's affairs. Mr. Stacey is a native of British Columbia, having been born in Chilliwack. Mr. Stacey, although pleased with his new appointment, keenly regrets the necessity of giving up his home in Vancouver, where he enjoyed the friendship of practically the entire younger element in the business community and the entire confidence of all business men. He is succeeded by Mr. J. A. Fraser, who for several years has been in charge of the Victoria branch of the Bank, and is also well known in Vancouver business circles.

WHY PURCHASE WAR SAVINGS STAMPS?

In a recent statement Mr. George Kidd, General Manager of the British Columbia Electric Railway Company, Ltd., recommended the War Savings and Thrift Stamp campaign as follows:

"During the war, production and saving rendered possible the enormous national war loans raised by the var-

ious Allied countries. To-day, when the foreign money markets are closed to this country and Canada must finance herself, it is recognized that only through this dual policy of production and saving can this country recover its normal life.

"Our financial success depends on the support of the whole country. The War Savings and Thrift Stamp campaign meets a vital need. It aims to provide a safe and profitable investment for all the people and to furnish capital for the readjustment of Canadian conditions. Every true Canadian should do his part by advice and example. He should obtain a Thrift Card and War Savings certificate without delay, and consistently invest his spare change in this way.

"The Victory Bonds were the means of leading many people, who never did so before, to save and invest their savings. The "War Savings Stamps" movement is a further application of the same idea, intended to place the same benefits within the reach of all, even of those who have very little money."

NOTICE TO FIRE INSURANCE AGENTS

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Active Agents wanted in
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SUMMARY OF 1918 ACHIEVEMENTS

New Assurances

Assurances Issued and Reinstated.....	\$ 19,135,750.00
Increase over 1917	2,650,347.00

Business in Force

Business in Force, December 31, 1918.....	\$108,572,703.00
Increase over 1917	10,444,072.00

Income

Cash Income—Premiums, Interest, etc....	\$ 5,831,190.74
Increase over 1917	722,180.11

Assets

Assets at December 31st, 1918.....	\$26,748,392.95
Increase over 1917	2,162,609.08

Profits Allotted to Policyholders

Profits set aside for Policyholders, payable in 1919	\$ 487,410.00
Increase over 1918	129,927.00

Surplus

Total Surplus over all Liabilities and Capital, according to Company's Standard	\$ 2,502,293.50
Surplus on Basis of Insurance Act.....	3,868,745.50
Increase over 1917	198,155.96

Growth During Period of the War

Year	Business in Force	Assets	Surplus
1913	\$ 80,619,888.00	\$17,540,387.21	\$1,470,857.73
1918	108,572,703.00	26,748,392.95	2,502,293.50

The MANUFACTURERS LIFE

Insurance Company

P.S.—Write for Copy of our booklet "FACTS."

Head Office: Toronto, Canada