# LEATHER GOODS

### DEPARTMENT



Have now on hand most complete stock of Leather Goods.

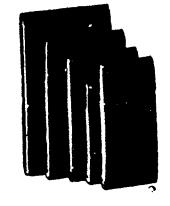
> New Styles **New Leathers Great Variety**



Ladies' Hand Bags Strap Purses Combination Wallels

Card Cases **Portfolios** Music Cases Letter Cases **Bill Wallets** Bankers' Cases Coin Purses Memorandem and Address Books Loose Leaf. Memo. and Price Books Collar Cases Messengers' Wallets Diaries-New Goods

Right Prices





Writing Follo

# BROS BROWN

51-53 Wailington Street West

TORONTO

# "Sports" Playing Cards



THE BEST VALUE IN THE MARKET.

ONE OF MANY VARIETIES

Leaders in a second grade — GOOD LUCK and ST. LAWRENCE.

SPECIAL CARD FOR WHIST PLAYERS

We are headquarters for PLAYING CARDS MADE IN CANADA.

Style and finish equal to Imported Cards. Advertising Cards of all sorte-Novel Designs. FOR SAMPLES AND PRICES APPLY-

The UNION CARD & PAPER CO., MONTREAL.



## That First Person

A Bookseller whose name you know well had his doubts about the benefits attached to Gram-O-Phone business.

He saw Berliner and Victor machines widely advertised and widely called for, but he harbored the belief that someone else than himself was the person who should sell the machines.

He had a Book Business and a Stationery Business to attend to and wanted no more opportunities to increase his revenue.

> What do you think of him? Take a look at him in the glass!

DISTRIBUTORS FOR CANADA.

Write your nearest distributor.

THE BERLINER GRAM-O-PHONE CO. OF CANADA, LIMITED. MONTREAL