

AUTHORS AND BOOKS.

THE Canadian Mining Annual for 1894 has been issued by B. T. A. Bell. It is a handsomely printed volume of 500 pages, bound in red and gold, and contains the mining laws of the various Provinces and Newfoundland, a sketch of the mineral resources and industries of Canada, a list of mines and mining companies, and other information obtainable in no other form under one cover.

Cooper & Co. report a good demand for Week's two series of paper covered books. The covers are very attractive, and the titles on the whole are very good. Both series retail at 25 cents.

Two new books in Macmillan's \$1.25 Novel Series have been received by the Copp, Clark Co. They are entitled "Sir Toin" and "The Railway Man and his Children," and are both by Mrs. Oliphant.

The new volume of "Maple Leaves," by which J. M. LeMoine is supplementing his valuable and entertaining series so entitled, will shortly be issued from the press. To subscribers the price is only \$1.

The Copp, Clark Co. report three new issues in Chatto & Windus' 90-cent cloth Novel Series. The titles are: "A Song of Sixpence," by Henry Murray; "Zambra, the Detective," by Headon Hill, and "My Dead Self," by William Jameson.

J. M. Barrie, the novelist, author of "A Window in Thrums," etc., whose illness was announced on Saturday last, is now in a critical condition. Mr. Barrie is suffering from pneumonia, and the disease has extended to his second lung.

Small cloth editions of "Ships that Pass in the Night," and "Love Letters of a Worldly Woman," to retail at 50 cents, are shown by Cooper & Co. A very fine cloth edition of "The Man in Black," to retail at \$1, is also shown; a similar priced edition of Stead's famous arraignment of Chicago is being offered.

The Copp, Clark Company have just received "Reginald Cruden," by Talbot Baines Reed, author of the popular boys' books, "My Friend Smith," "The Cock House at Fellsgarth," "The Fifth Form at St. Dominic's," etc. The Religious Tract Society of London are the publishers. The retail price is \$1.75.

Haight & Co., Toronto, have in preparation and will publish shortly, the first number of The Canadian Catalogue of Books. The Catalogue will be published in numbers at intervals of about four months from the date of the first issue. A full description of each book or pamphlet as contained in the title page will be given, the number of printed pages, size, publisher and year of publication, with selling and published prices when obtainable, interspersed with notes of interest for librarians, collectors, and dealers. Each number will be complete in it-

self and will contain one thousand or more titles, arranged alphabetically according to authors, with a subject and chronological index at the end of each number.

Melbourne society is interested in the engagement of Everard Browne, a son of "Rolf Holdrewood," the well known Australian novelist, and Miss Chirside, the second daughter of Mrs. Chirside, of Werribee Park, Werribee. The family of the bride-elect are among the best known people in Victoria, Miss Chirside being the daughter of one of the richest Australian wool growers.

Three new books expected shortly by the Copp, Clark Company are "The Tiger Lily," by G. Manville Fenn; "The Macdonald Lass," by Sarah Tytler; and "Vashti and Esther: A Story of Society To Day," by "Belle," of the World. Of this last book the English reviews say that it will create as much stir as Benson's "Dodo."

Any one calling on John Connor, 338 Richmond street, London, Ont., can see three of the oldest books in Canada. "The Life of Ignatio Loyla," printed in Venice in 1586; "La Historia De Battista Platina Delle Vite De Pontefici dal Salvatore Mostro Fino a Paolo, II., printed in 1563; "De Antiqua Ecclesia Disciplina Dissertationes Historicae, Du P'n," printed in 1691. The books are bound in vellum, and in good condition.

Swan, Sonnenschein & Co. are still maintaining the high standard obtained by them in their Social Science Series. The last issue was "The Tyranny of Socialism," by Yves Guyot, and its predecessor, "Land Systems of Australasia," by Wm. Epps. This line is supplied by the Copp, Clark Co., who are sole agents for it in Canada.

"A Daughter of To-day," by Sarah Jeanette Duncan, has just been issued by the Toronto News Co. "Red Diamonds," by Justin McCarthy, will have been issued before this reaches reader's hands. "The Trail of the Sword," by Gilbert Parker, and "Outlaw and Lawmaker," by Mrs. Campbell-Praed, will be issued during June. "Mr. Bailey-Martin," by Percy White, editor of "Public Opinion," is reviewed elsewhere.

A BARGAIN TRIP.

The travelers of the Methodist Book Room are out just now on "a bargain trip." A few specialties are shown in booklets, cards and general literature. But perhaps the greatest offering is some clearances in Oxford and Bagster bibles. Since handling the International Series of bibles, their trade for Oxford and Bagster has declined, and they are dropping them and putting all their energy into the publishing of the International Series, which seems to have been given an exceedingly hearty reception by the trade generally.

THE WAY IT IS DONE.

IT is done by education of customers—we refer to the selling of the 50-cent novel. It is rapidly displacing the 25-cent novel, because booksellers are pushing it instead of the latter (see Mr. Huestis' letter in another column).

A dealer can advertise 50-cent novels and push their sale persistently and judiciously for one year, and make a decent demand for this class of book where none existed. Hardly any stock need be carried, as supplies are received once or twice a week. This business pays 35 per cent., sometimes 45. The stock can be turned over once a month, making the profit 420 per cent. a year. Can you grasp the idea?

Educating the public is the keynote of the scheme. It may sound foolish, but experience has proved its truth and its wisdom.

FARMERS' ACCOUNT BOOKS.

Farmers' account books have seldom been shown by stationers owing to a prevalent idea that a 3c. pass book was all the farmer needed. But counting house knowledge has permeated the agricultural community until a special book is needed. Such a book has been supplied by Robt. D. Richardson, Winnipeg, for some time. A second edition has caused the book to be enlarged according to some suggestions made by the Central Farmers' Institute. It is an exceedingly handsome book, not bulky, scientifically ruled, so as to cover all points of a farmer's expenditure or receipts, saves much time, is simple and easily understood. It retails at 75c., but dealers can secure it at 25 off.

STATIONERS' SUNDRIES.

Stationers' sundries are continually being replenished at the Brown Bros. establishment. California and brass clips, Spencerian ruling pens, twine boxes, metal ink-stands, arm rests, Globe bill holders, etc., are to hand. A new desk portfolio with apartments marked "Immediate," "In Suspense," "Future Consideration," "Bills and Statements," is something new and very useful. The Enterprise file with a lock clip retails at 25 cents. The Globe "stop clip file" is a clip file with a wire to hold the clip up while papers are being inserted. No stationer can omit this assortment when stocking up his sundries.

A full and complete assortment of the celebrated Whitcomb envelopes is to hand, and back orders will be filled at once.

The E. B. Eddy Manufacturing Co. have decided to convert two of their present wood mills into another paper mill and a paper bag factory, and will build a new warehouse and one story paper factory.