

Sarnia Fence Sold by New Method In Western Canada



By new arrangement you can buy your fence at our low price f.o.b. head of lakes, plus the actual freight to your station

In this way we can quote a very close price as we know just what we are getting for our fence which is not the case when we equalize the freight over so large a territory as we have in the past. By our old method where we equalized the freight in each province, it was necessary to put the price high enough to cover the freight rates to all points of the province, while by our new way you have only the actual cost of your own fence to pay for. Buying in this way saves expense and you get the benefit of the saving in price. Take for example our style 7-26 with 24 stays to rod, or 8½ in. apart, which sells for 17c f.o.b. Fort William. In small lots this style will cost you about 20½c at Winnipeg, 23c at Regina, and 26c at Calgary. In carload lots it will cost 19½c, 21c, 22½c respectively at above named points. From this example you can figure about what it will cost you at your station. If you cannot tell close enough from this, write us and we will tell you exactly what your fence should cost you laid down at your station.

All wire used in the above style of fence is full Imperial Gauge No. 9 and No. 12 wire.

Owing to the difference in the freight rates to the different parts of the Western Provinces, we foresaw that some change must be made in the way of handling the business, as the farmers in the nearer sections, where the freight rate is low, were helping pay for the fence received by the farmers in the farther localities where the freight rate is high, which was not fair to all.

You are no doubt familiar with the fence we manufacture, as it has been sold for the past few years to farmers of the West at a great saving in price. Sarnia Fence today is the best known fence in the Dominion of Canada, which is due chiefly to the fact that it has lived up to every claim we have made for it. We have always used a most rigid system of inspection which insures our customers of getting the most perfect fence possible. For the coming season we are making a specialty of service and will carry a large stock of our product at the head of the lakes from which we will ship your orders promptly.

WE SET THE PRICE, OTHERS DEVOTE THEIR ENERGY TO TRY TO MEET OUR PRICES.

F. O. B. Head of Lakes

- 5-40-0 HORSE AND CATTLE FENCE.** Has 5 line wires, 40 in. high, 9 stays to the rod, all No. 9, Hard steel wire, spacing 7, 7, 8, 9, 9. Weight per rod 6½ lbs. Price per rod **16c**
- 6-40-0 HORSE AND CATTLE FENCE.** Has 6 line wires, 40 in. high, 9 stays to the rod, all No. 9, Hard steel wire, spacing 7, 7, 8, 9, 9. Weight per rod 7½ lbs. Price per rod **18½c**
- 7-26 HEAVY HOG FENCE.** Has 7 line wires, 26 in. high, 16 stays to a rod, all No. 9 hard steel wire, spacing 3, 3½, 3½, 4½, 5½, 6½. Weight per rod 10 lbs. Price per rod **25c**
- 7-40-0 HORSE, CATTLE AND SHEEP FENCE.** Has 7 line wires, 40 in. high, 9 stays to the rod, all No. 9, Hard steel wire, spacing 5, 6, 6, 7, 7½, 8½. Weight per rod 8½ lbs. Price per rod **21½c**
- 7-48-0 HORSE AND CATTLE FENCE.** Has 7 line wires, 48 in. high, 9 stays to the rod, all No. 9 Hard steel wire, spacing 5, 6, 7, 9, 10 and 11. Weight per rod, 9 lbs. Price per rod **22½c**
- 8-34 SHEEP AND HOG FENCE.** Has 8 line wires, 34 in. high, 12 stays to the rod, all No. 9 hard steel wire, spacing 3, 3½, 3½, 4½, 5½, 6, 8. Weight per rod 10 lbs. Price per rod **25c**
- 8-40 GENERAL STOCK FENCE.** Has 8 line wires, 40 in. high, 12 stays to the rod, all No. 9, Hard steel wire, spacing 3, 4, 5, 6, 7, 7, 8. Weight per rod 10½ lbs. Price per rod **26½c**
- 9-48-0 GENERAL STOCK FENCE.** Has 9 line wires, 48 in. high, 9 stays to the rod, all No. 9 Hard steel wire, spacing 3, 4, 5, 5, 6, 8, 8, 9. Weight per rod 11 lbs. Price per rod **27½c**

All Fence put up in 20, 30 and 40 rod rolls.

GUARANTEE

We guarantee our fence to be made from the best galvanized hard steel wire, both stay, line wire and knot, and to be as perfectly woven as any fence on the market, and of full Imperial Gauge hard steel wire.

We also make special styles of Fence according to your specifications

PLEASE NOTE.—Quotations at other points in Canada and United States on request. Carload freight rates are based on 24,000 lbs. or over.

When placing your order remit the amount of your order, based on the prices quoted in this ad., and we will forward same to you "freight collect." If you wish to know the amount of the freight and your freight agent cannot tell you, Write Us, giving the amount of your order in rods and we will tell you what it will cost you at your station. Another advantage of this way of doing business is that you have the use of the money you have to pay for freight until the goods arrive.

Remit direct to The Sarnia Fence Co., Limited, Sarnia, Ont., by Post Office Order, Money Order or Bank Draft.

We want your order whether for one bale or a carload. MAIL US YOUR ORDER TODAY

CASH WITH THE ORDER SAVES EXPENSE AND YOU GET THE BENEFIT OF THE SAVING IN THE PRICE

F. O. B. Head of Lakes

- 10-50 HORSE, CATTLE, SHEEP AND HOG FENCE.** Has 10 line wires, 50 in. high, 12 stays to the rod, all No. 9, Hard steel wire, spacing 3, 3½, 3½, 4½, 5½, 6, 8, 8, 8. Weight per rod 13½ lbs. Per rod **33c**
- 7-26 MEDIUM HOG FENCE.** Has 7 line wires, 26 in. high, 30 stays to the rod, top and bottom No. 9, filling No. 12 hard steel wire. Spacing 3, 3½, 3½, 4½, 5½, 6½. Weight per rod 6½ lbs. Price per rod **18½c**
- 7-26 MEDIUM HOG FENCE.** Has 7 line wires, 26 in. high, 30 stays to the rod, top and bottom No. 9, filling No. 12 hard steel wire. Spacing 3, 3½, 3½, 4½, 5½, 6½. Weight per rod 6½ lbs. Price per rod **17c**
- 15-50-P STOCK AND POULTRY FENCE.** Has 15 line wires, 50 in. high, 24 stays to the rod, top and bottom No. 9, filling No. 12 Hard steel wire, spacing 1½, 1½, 1½, 1½, 2, 2, 2½, 3, 4, 5, 5, 6, 6, 7. Weight 12 lbs. Price per rod **35c**
- WALK GATE, 3½x48** **\$2.50**
- FARM GATE, 12x48** **3.75**
- FARM GATE, 13x48** **4.00**
- FARM GATE, 14x48** **4.25**
- FARM GATE, 16x48** **4.75**
- STAPLES, GALVANIZED, 1½ in.** Per box of 25 lbs. **.75**
- BRACE WIRE, No. 9, Soft, per coil 25 lbs.** **.75**
- BARBED WIRE, GALVANIZED, Two point.** Per spool of 80 rods **1.95**
- BARBED WIRE, GALVANIZED, Four Point.** Per spool of 80 rods **2.00**
- STRETCHER.** All iron top and bottom, draw very heavy tested chain, extra single wire stretcher and splicer. The best stretcher made at any price **7.50**

The **Sarnia Fence Company Ltd.**
SARNIA, ONTARIO