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NOMY
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ROYAL BRANCH
unt Royal Ave. E.
St. Louis 9990.
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ENINGS IN
SPORT WORLD
 Royals Took Both Ends
 a Double Header
 From Bisons
TS BACK AGAIN
League Leaders Receive Honors
 in St. Paul
ong time since the Royals
ends of a double header, the
nt Buffalo to the effect
ntal squad had just swar
ictory in two contests on
as a more than pleasant
The Bisons outbit the Royals
the first game but when
runs Dale tightened up cl-
Whiteman, with a timely hit
l brought in 2 runs, giving
fielding behind Miller's
work gave the Royals the
e 2 to 0.
of 3 of their 5 hits in one
hem smart handling of the
nce Club, on the
y dropped two to Newark
we are a good deal furth-
m the bottom than we see

WEATHER: SHOWERY

Vol. XXIX, No. 58

We Own and Offer
Town of St. Lambert
5 1/2% Debentures, Due 1954
PRICE TO YIELD 5 3/8%
N. B. STARK & CO.
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Incorporated 1855
Capital Paid Up - \$4,000,000
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DOMINION SAVINGS BUILDING
LONDON, CANADA

T.H. PURDOM, K.C. NATHANIEL MILLS,
President. Managing Director

LT.-COL. J. G. ROSS,
Lt.-Col. Ross commands the Canadian
Bicycle team which meets the crack
shots of the Empire, probably the best
marksmen that have yet attended the
meeting.

SIBERIA TO SEND BUTTER
Will Compete With Canada
For British Market in
Dairy Produce
PRICE OF MARGERINE
Popular Prejudice Against Margarine
is Being Rapidly Overcome but
Demand for Butter is Still
Heavy.

(W. E. Dowling, Special Correspondent)
London, July 2.—Canada is not for
the moment so keenly interested in
the life of the British butter market,
most will be concerned when that
the British people are consuming vast
quantities of margarine,
there is always a good market here for
butter.

It is not only that the general stand-
ard of living is increasing among the
working classes; they have become so
accustomed to excellent margarine
butter, sold at half the price of
to use it instead of butter for all time,
how the prejudice against margarine
is still alive. Many thousands of fam-
ilies, but that does not alter the differ-
ence, there is a market in this country
for practically all the butter we can
get.

The prospect of increasing supplies
from Siberia is important. It
deserts, but it will also affect the
margarine market.

In Canada, where so little of this
and very well known. The custom
to advertise margarine at say
a shilling a pound with a free gift of
equal quantity. This really means
that margarine is sold at sixpence a
pound from the point of view of the mar-
gine trader, why this price fiction is
maintained, to advertise margarine at
a shilling a pound encourages con-
sumers to take a higher view of its
quality and to maintain the figure at a
shilling, making up the difference by

SPECIAL POLICE

Force Sent to Belfast Yesterday Were Not Needed At All

SELF CONTROL SHOWN

Lack of Restraint Seems to Have Been all on the Part of the Leaders—Rank and File Quiet.

(Special to Journal of Commerce)
Belfast, Ireland, July 14.—Special
police who came here and to other
communities to preserve order during
the celebration of the anniversary of
the Battle of the Boyne were sent home
to-day. In spite of the tension which
threatened an outbreak of hostilities
between Ulster Unionists and Irish
Nationalists there was no disorder
yesterday.

Showing Restraint.
One feature of the situation seems
to be that while Sir Edward Carson
and the other leaders are using unre-
strained language, both Ulstermen
and Nationalists are showing admir-
able self-control. Another feature is
that the more defiant the Ulster lead-
ers' speeches become the more pro-
nounced becomes the feeling among
the members of Parliament on both
sides that a satisfactory compromise
will eventually be reached.

Session to Close Soon.
London, July 14.—Premier Asquith
announced in the House of Commons
yesterday that the present session of
Parliament would come to an end about
the close of August and that the next
session will be begun in early winter,
which is thought to mean December.
Before the present session ends the
Government will introduce its proposals
for the reform of the House of Lords.

Under this arrangement Home Rule
and Welsh dis-establishment will ulti-
mately pass into law by the end of
August. The Government will continue
to float around, but there is nothing to sub-
stantiate them.

Third Reading To-day.
The report stage of the amending
Home Rule bill has been concluded and
the Lords will to-day consider its third
reading. An optimistic feeling prevails
in Parliamentary circles last
night as a result of the latest discus-
sions in the House regarding
the prospects of a settlement acceptable
to all parties concerned. This
optimistic feeling was particularly evident
among the members of the Commons
in the lobbies and on the Terrace last
night.

Among many amendments proposed
yesterday was one by Lord Weardeale,
Liberal peer and Home Ruler who be-
lieves that civil war can only be
avoided in Ireland by the exclusion of
the province of Ulster for a time from
the Home Rule scheme. The object
of the amendment is to enable a poll
on the demand of one-tenth of the electors
in any four Ulster counties, on the
question of the temporary exclu-
sion of the province.

Lord Crowe found it impossible to
give what he termed "formal" support
to the amendment. Lord Lansdowne
described it as in some respects an
original proposal, but remarked that it
was rather a strong order to ask the
House at that stage to undo an amend-
ment which was carried the other day
by a majority of 99. Without further
discussion the amendment was negat-
ived without a division.

Lord Macdonnell's motion that the
Commomns be capable of re-arrange-
ment by order in council, in such a
manner that each, with the exception
of the University of Dublin, return
Macdonnell's motion, was adopted. Lord
Macdonnell, who is a Catholic, explained
that his object was to secure
representation for the Protestant min-
ority in the south and west of Ireland.

FAST FREIGHT SERVICE.

The Hamburg-American line is to
start its New Orleans-Caribbean fast
freight service.

OVERWEIGHT BUTTER.

Overweight, leaves a wide margin of
possibility to put up the price, without
altering the popular impression that
margarine is worth a shilling a pound,
the price at which it is really sold. It
would be more difficult or at any
rate more unpopular to raise the fig-
ure to 7/6d. or 9d.

FAST FREIGHT SERVICE.

The Hamburg-American line is to
start its New Orleans-Caribbean fast
freight service.

ITALIAN KILLED SEVEN.

Bergamo, Italy, July 14.—A peasant
of the village of Camerata, Corriello
Sime Finetta by name, killed sev-
eral persons, presumably to satisfy
hatred in the case of some of them.
Afterwards he took refuge in the
mountains where carabinieri are hunt-
ing for him.

FRENCH LOAN NOT SO GREAT SUCCESS.

Paris, July 14.—The success of the
recent government loan was over-esti-
mated on account of the huge applica-
tions of premium hunters. It devel-
oped to-day that only about three-
quarters of the loan was applied for
by bona-fide investors.

WINNIPEG BUSINESS NOW ON CONSERVATIVE BASIS

Mr. H. E. Rawlings Remarks Great Difference In Atmosphere of Manitoba City Since His Former Visit

FRAILTY OF HUMAN NATURE

Managing Director of Guaranty Company of North America, Says Westerners Beginning to Appreciate Necessity of Bonding Employees to Protect Clients and Themselves Against Possible Loss From Defalcations.

Mr. H. E. Rawlings, Vice-President
and Managing Director of the Guar-
anty Company of North America, has
just returned from a business trip to
the West, and had some interesting
comments to make on conditions in the
prairie provinces when seen by a re-
presentative of The Journal of Com-
merce to-day.

"I was very busy with looking after
the affairs of my own company," said
Mr. Rawlings, "and hence did not have
the opportunity to study general busi-
ness conditions as much as I would have
wished."

"I found Winnipeg very conservative
in its outlook as contrasted with former
days. There was very little indica-
tion that the oil boom was carrying all
before it, as far as Winnipeg was con-
cerned. It is a case of once bitten,
twice shy. The people there appear
to have settled down to hard construc-
tive work, which is much better for
them and the country at large."

"Another thing that struck me as
a great contrast to former days was
the apparent scarcity of money. Peo-
ple are either hoarding or scraping
their pockets together to discharge their
obligations to the banks. The banks
have taken advantage of the situation
during the past year, to clean out un-
desirable business, and that has cer-
tainly been good for the West as well
as for the whole of Canada. The an-
nual flurry will clear the air, and it is
to be expected that in the future
more wholesome conditions will pre-
vail. It was generally rumored, how-
ever, that one of our chartered bank-
ers was not averse to snapping up cer-
tain undesirable business, and that
other financial institutions. It is ap-
parently getting no better. Business
is apparently just now, but whether that
pay it in the end remains to be seen."

"I met some of the leading agents
of various Eastern concerns, and they
told me that they, too, had been clean-
ing out undesirable business. Though
money is scarce just now, the imple-
ment dealers claim they will cash in
heavily once the crops are gathered in."

"A process of general liquidation is
going on throughout the West, and
boom in the considerably less land
in former years. As I have said, it is
not to be regretted and will do the
country far more good than harm."

"The crops are doing well, on the
whole, but the provinces need rain to
make the harvest sure. Everyone ap-
peared to be optimistic, nevertheless,
regarding the crop outlook. It is a
much depends upon the best, for so
many of the crops this year. So much has
been said, however, by other and more
competent observers on the grain trade
that I do not need to dwell upon the
immediate facts."

"On the whole I am glad to say
that our business has been good, and
that conditions look forward to bet-
ter than I can find any reason to be-
lieve. In fact, our business here has
touched bottom and now know-
ing we stand. In the future, if we
will be less flamboyant and less
great national resources and our
wonderful country—true as all these
things are—and a greater devotion to
our obligations, our productive enter-
prises, and our work, the solid founda-
tion upon which all true prosperity rests."

G.T.P. TRUST DEED TO BE RATIFIED TONIGHT

Arrival of Solicitor-General and Minister of Finance in Ottawa Gives Strength To Belief in Immediate Settlement of Affair.

800,000 RAILWAYMEN MAY GO ON STRIKE

Ultimatum Has Been Presented to Railroad Companies of West Who Will Scrutinize at Washington For Mediation Proceedings.

(Special Correspondence)
Ottawa, July 14.—With the arrival
of Hon. Arthur Meighen, Solicitor-
General, at the Capital this morning,
and of Hon. W. T. White, Minister of
Finance, this afternoon, it is stated
here that the G. T. P. Trust Deed will
be finally ratified this evening.

ITALIAN KILLED SEVEN.

Bergamo, Italy, July 14.—A peasant
of the village of Camerata, Corriello
Sime Finetta by name, killed sev-
eral persons, presumably to satisfy
hatred in the case of some of them.
Afterwards he took refuge in the
mountains where carabinieri are hunt-
ing for him.

EXPECT SENATE MAJORITY.

Washington, D. C., July 14.—The
White House officials predicted to-
day that the Federal Reserve Board
will have a 3-2 majority in favor of
the proposed 4 per cent rate.

CO-WORKERS SAYS LIPTON

Multi-Millionaire Merchant and Sportsman has Decided Opinion on Labour

PAY HELPERS WELL

Does Not Favor Profit Sharing Scheme, but Insists that Men Should Have Adequate Return for Labor.

Sir Thomas Lipton, Bart., K.C.V.O.,
who is coming to America next month
to make another attempt to carry off
the America's Cup for a British boat,
has some emphatic ideas based on his
own experience and success on the
relations between masters and men.

"The day is coming," he said, "when
modern labor will refuse to work un-
der the title of masters and hands."
He says that he has found the only
solution of the labor difficulty is to
make the employees feel that they and
their employers are all co-workers for
the benefit of their firm, and of course,
for themselves, since the life of the
firm ensures their own livelihood. He
is completely opposed to the profit-
sharing plan, believing that it makes
a grave mistake if the men are paid
good wages and know exactly what to
expect. That keeps them out of
debt, in Sir Thomas' opinion.

It is said that Lipton has become a
multi-millionaire chiefly by his knowl-
edge of men and his power and success
in dealing with them. He says that,
when at all possible, a chief ought to
personally engage all his staff, for he
knows the more chance of success-
fully conducting his business if he
personally knows his hands.

Thomas is emphatic that a man who
is looked by the chief should neither
be engaged nor kept engaged only the
type of man you like to work with,
otherwise you will be like an engineer
trying to use an un-
familiar machine and able to get nothing
out of it. Nothing counts more in his sayings,
in a modern business, is Lipton's belief;
he goes further and says it is a
grave mistake to put an unpopular
man in control of a business if he
has not the power of getting on with
other men. It does not pay, he believes,
the best system is to promote the staff
and never bring an executive head
from outside except when absolutely
necessary.

Lipton is altogether opposed to the
living-in system, believing that it is
bad for the health of the workers and
therefore for the work of the firm. He
also does not like employes to take
their mid-day meal on the premises.
Sunshine and change of surroundings
is important, he says. In his opinion,
if men are to be good producing
factors, is another of his deductions.

Lipton is a very strong supporter of
an minimum wage for all workers, he
says. He believes that the workers
should be helped to get on their feet,
and that their wages should be such
that they can support their families
with a reasonable margin. He says that
a question of time as to whether em-
ployers will yield gracefully or
forced to yield at dagger's point. The
workers' question will be solved when
they will live like men and not like
slaves. There would be no strikes,
he says, if workers had the right of ap-
pointing their own representatives to
share the management of the business.

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MR. H. E. RAWLINGS, Vice-President and Managing Director of the Guaranty Company of North America, who has just returned from the West.

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Rest - 13,500,000

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SKIRMISH OUTSIDE SAN LUIS POTOSI WATCH FOR DAWN OF BRIGHTER DAY
Advance Guard of Constitutional and Federal Forces Engaged—Immediate Intentions of Huerta are Causing Apprehension.

Show Apprehension.
Washington, D.C., July 14.—Although events are moving rapidly in Mexico City, the State Department and White House refused to be without official information as to the immediate intentions of General Huerta. That the administration is apprehensive over the retirement of the Dictator is apparent.

LATE H. R. EMMERSON'S WILL WAS PROBATED
Estate of Late Member of Parliament Has Been Divided for Most Part Among Members of Family—\$25,000 Goes to Library of Acadia.

ENGLAND BEATS FRANCE.
(Wimbledon to the Journal of Commerce.)
Wimbledon, England, July 14.—The English tennis team won the second round of the elimination matches in the Davis Cup tournament, defeating France.

Read Emerson of Amherst. He gives his mother the use of his house during his life-time, and £2,000 per year for her maintenance. He leaves £250,000 to his servant Dominick Belliveau, and \$5,000 to his friend and solicitor, James Friel.