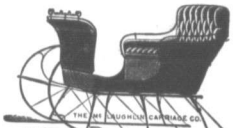


The Beautiful Snow

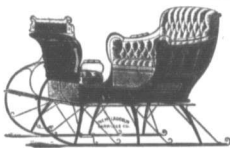
about which the poet sang is not more pleasing to the experienced observer than are our up-to-date Cutters. The first thing needed to enjoy the snow with comfort is a



No. 202, Jarvis - A Young Man's Cutter

McLAUGHLIN CUTTER

We have the largest and finest stock of Cutters ever exhibited here.



No. 99, Premier Style

Dealers who have not placed their orders for Carriages for spring should see our samples and get our prices.

Best material, best workmanship and latest designs of all in the McLaughlin vehicles. Largest factory in Canada.

The McLAUGHLIN CARRIAGE Co. Ltd.

Warehouse: 141 Princess St., Winnipeg

CONSIDER THESE FACTS

That if you are tempted to purchase lower-priced horse shoe nails the old and reliable "C" brand, consider these figures, viz.—that any other brand of horse nails if sold at 25 cents a box less than ours, only reduces the cost of the thirty-two nails required in a full set of shoes, **one-third of one cent.**

If sold at even fifty cents a box less than ours, it only reduces the cost **two-thirds of one cent** in shoeing a horse! It requires, therefore, a box of horse nails to be sold at seventy-five cents below our price (on the average size No. 8) to reduce the cost **one cent** in shoeing a horse! Don't you think the Farrier would pay one cent more to get the best horse nails? Put these figures plainly before him, and you won't have to keep any low-priced and therefore inferior horse nails. One brand will meet all your requirements. That must, however, be the "C" brand. Don't accept any substitutes. Insist on having this one brand only: it is—as always—the best. Our name is on every box.

All the wholesale hardware firms in Winnipeg have them on sale.

Canada Horse Nail Company, Montreal

"Crescent" Steel Ware

Our other brands of Enamelled Ware:

"Premier," "Colonial," White, Blue and White "Star" Decorated.



TINWARE—Plain, Pieced, Pressed, Japanned and Lithographed. Galvanized Sheet Iron Ware, Copper Goods, etc.

The Thos. Davidson Manufacturing Co. Ltd.
MONTREAL

The Imperial Life Insurance Company has favored The Commercial with one of its fine calendars for 1902.

During November the sales of the Canada, Northwest, Land Company amounted to 11,702 acres, for \$64,508.10. The total for the year up to December 1 is 36,913 acres, for \$325,000, as compared with 97,290 acres for \$307,000 for the same period last year. The sales for November last year were 4,511 acres, for \$25,720.

The Canadian Papermakers' Association decided last week to advance the price of news print paper five per cent, owing to increased cost of pulp and other materials. Pulp is said to have gone up \$3 per ton, the reason for which is low water in the rivers of Eastern Canada, which makes it more difficult to get pulp-wood to the mills.

Alberta Oats.

An unfortunate situation has arisen in connection with Alberta oats. The principal crop of that section is oats. The oat crop of Northern Alberta corresponds in importance to wheat in Manitoba. This year an enormous yield of oats has been produced in that region, and the high price prevailing for oats all over the Dominion made buyers very anxious to purchase the grain. As soon as the season prices were rapidly advanced, competition among buyers for an additional quantity owing to the peculiar conditions for a large quantity of oats for shipment to British America. The oats appeared to be of fine quality, but weighed out extra heavy. In the fine shipments were made and the oats began to arrive at Winnipeg and other points. They were purchased by millers and a test showed that the meal produced therefrom was black. An examination showed that they were frosted. Some of these oats, on arrival at Winnipeg, were graded No. 2 by the government inspector, but when the damage was discovered, the purchaser notified the inspector that he would be held responsible for the loss occasioned by wrongful grading.

In appearance the oats were fully up to the requirements of the grade as defined by the inspection act, but being damaged they could not be graded. Even No. 3 grade must be "sound," and as these oats were damaged by frost they could not be graded even as No. 3. The only plan left was to grade them as "feed" or make special grades to meet the crop peculiarities. The grain standards board therefore decided to make two special grades for Alberta oats, as follows: "feed" or "rejected." This is the same plan that has been adopted with the Manitoba wheat crop in years when the crop was damaged by frost. These special grades were given in The Commercial last week.

The result of this damage is to exclude these oats from use for milling purposes, so that they cannot now bring the high price paid for milling oats. For other purposes, however, they will be found excellent, and in plumpness and weight not measured by weight, they exceed the quality of this crop. We do not know to what extent the crop is damaged. Possibly a considerable portion of the crop is not affected, and sound grain should be kept separate from damaged stock, so that it can be available for milling purposes.

Prices, of course, have been affected by the shipment of the damaged oats. Buyers of Northern Alberta points were obliged to reduce prices when the oats reached outside markets, and the damage was discovered. While the frosted oats have lost the high price which they would otherwise have brought for milling purposes, they will nevertheless bring a higher price for other purposes, and the crop will undoubtedly prove very remunerative to the farmers. As the oats are mainly used for animal feed, the damage from frost is not nearly so serious to the grower as it might be in the case of wheat.

The Commercial makes this statement of nine feet of the new reasonable charges having been posted by parties who evidently do not understand the matter, particularly as regard to the working of the grade and the striking of special grade by the standards board. This has been the custom followed for years, and it is the only way out of the difficulty as provided by law. The rate stated in the board and inspection officials have acted strictly according to law, and the most interest of all concerned. Damaged oats could not, according to law, be graded as other No. 1, 2 or 3. If they were so graded then would be responsible to the purchaser for any loss incurred by such wrongful grading.

Frequent breaks in the wires connect to mar the usefulness of the new government telegraph line to the Yukon. The wires have been down a number of points lately, owing to weight of snow and sleet on the wires. When the colder winter weather sets in the trouble will, to a large extent, cease.

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