

By Mr. Crocket:

Q. They did not offer to sell them at that rate until long after the transaction?—
A. No, at the same time. This account at \$1.30 was for unprinted envelopes. I might
say here, probably I might clear it up, about the time that this matter came up a re-
presentative of the Barber & Ellis Company called on the Mortimer Company and
asked for an order, and they asked him for a quotation on these same envelopes, and
he quoted, I think, \$1.33 for plain envelopes, that is for an unprinted envelope.

By Mr. Fowler:

Q. Yet he was asking \$1.25 for a printed envelope?—A. That is why I say the
Barber & Ellis Company made a mistake. They did not include freight or something
of that kind.

By Mr. Barker:

Q. You will put in those papers you have read?—A. Yes, I have put them in.

By Mr. Johnston:

Q. There is a further letter from the Rolland people who were consulted—what I
desire to bring to the attention of the witness is, it is important to have this Rolland
business cleared up—let me repeat again, the Rolland people referred you to the Mor-
timer people?—A. Yes.

Q. Here is a letter from the Rolland people to the Mortimer people submitting
prices that the Mortimer people were to pay the Rolland people, and submitting also
prices that the Mortimer people were to charge you?—A. Yes.

Q. You had better put that in.

(Document produced and marked 'Exhibit No. 7.'):—

'THE ROLLAND PAPER COMPANY,

'MONTREAL, CANADA, October 24, 1906.

'Messrs. the Mortimer Co.,

'Ottawa, Ont.

'DEAR SIRS,—Your favour late date to hand and contents noted. We have the
pleasure to quote you on Empire Bond envelopes, made from 17 x 22—20 lbs.:

'No. 8	\$1 30—M.	} In pencil.
" 9 OS	2 25	
" 10	2 50	
" 11	3 00	
" 12	3 25	

'We await your valued orders, which will have prompt attention.-

'Yours truly,

'THE ROLLAND PAPER CO.

'W. V. Rolland,

'Vice-president.'

A. Now, the prices they gave me in connection with this giving them a fair profit
would be: \$2.16 for No. 8; \$3.30 for No. 9; \$3.60 for No. 10; \$4.20 for No. 11 and
\$4.50 for No. 12.

By Mr. Crocket:

Q. That was a year after the date of this transaction?—A. Yes, but the prices
were the same for paper.

By Mr. Barker:

Q. You have been reading certain prices here. Are those prices you have quoted
here on that paper?—A. Yes.