

POLAGRA

Poznan, Poland
October, 1993

Frequency: Annual

Products: Food and Food Processing

Contact: EAITC - Michael Vujnovich Tel: 613-996-7107

ANUGA

Cologne, Germany
October, 1993

Frequency: Biennial (alternates with SIAL)

Products: Food and food provisions of all types.

Exhibitors: (1989) National 1565 Foreign 3422

Organizers: KolnMessa und Ausstellungen Fax: 0221-821-2574

Contact: EAITC - Lorraine Reardon Tel: 613-996-2147

SIAL

Paris, France

October, 1994

Frequency: Biennial (alternates with ANNUGA)

Products: Food products including dairy, game, met, poultry, confectionery, fruit, vegetables, seafood, etc.

Contact: EAITC - Pascal Andre Tel: 613-996-5555

NATIONAL PREPARED FROZEN FOOD FESTIVAL

U.S.A., East Rutherford

October, 1993

Frequency: Annual

Products: Food products only - refrigerated and frozen

Visitor Profile: 4,100 qualified buyers from the Tri-state area foodservice trade

Contact: EAITC - David Shaw Tel: 613-944-9474

NATIONAL FOOD BROKERS' ASSOCIATION SHOW

Chicago

December, 1993

Frequency: Annual

Products: Semi-processed and Processed Food and Beverage

Visitors Profile: 15,000 attendees incl. NFBA members from across North America

Contact: EAITC - David Shaw Tel: 613-944-9483

APPENDIX B

FEDERAL GOVERNMENT CONTACTS TO
FOOD AND AGRICULTURE INDUSTRY

INTERNATIONAL AFFAIRS AND INTERNATIONAL TRADE CANADA

125 Sussex Drive
Ottawa, Ontario
K1A 0G2

EUROPE

Central and Eastern Europe
Trade Development Division (RET)
Mr. Melvyn L. MacDonald,
Director
Tel: (613) 996-6835

Western Europe Trade,
Investment and Technology
Division (RWT),
Mr. Robert Dery,
Director
Tel: (613) 996-9402

LATIN AMERICA AND
CARIBBEAN

Latin America and Caribbean
Trade Division (LCT),
Fax: (613) 943-8806
Mr. Denis Thibault,
Director
Tel: (613) 996-4198

UNITED STATES

United States Trade
Investment and Development
Division (UTI),
Ms Cynthia Harmon,
Director
Tel: (613) 996-5912

United States Trade and Tourism
Development Division (UTO),
Mr. Paul Desbiens,
Director
Tel: (613) 996-9477

AFRICA AND MIDDLE EAST

Africa and Middle East Trade
Development Division (IGTE),
Tel: 990-7431

PACIFIC

Asia Pacific South Trade
Development Division (PST),
Tel: (613) 996-0810

EAST ASIA TRADE DEVELOPMENT
DIVISION (PNC)

Mr. Michel Fessault,
Director
Tel: (613) 996-6985

JAPAN TRADE DEVELOPMENT
DIVISION (PNJ)

Mr Peter Campbell,
Director
Tel: (613) 996-6985