

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :409-BERNE

009-FOREST PRODUCTS,EQUIP,SERVICES
SWITZERLAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

MARKET STUDY-PART OF STUDY DESCR. IN PULP/PAPER SUB-SECTOR TO ENTER MARKET AND WHO TO DEAL WITH
STUDY RESULTS SHOULD PROVIDE GUIDE TO CDN INDUSTRY, ON WHEN

MARKET STUDY OF PULP & PAPER TO DETERMINE KEY LEVELS \$ # ETC TO ENTER THE MARKET AND WHO TO DEAL WITH
STUDY RESULTS SHOULD PROVIDE GUIDE TO CDN INDUSTRY, ON WHEN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2

QUARTER: 3

QUARTER: 4 -----

- Visit to Forestry Fair, Lucerne.
- Support claims for customs-reclassifications by key wood importers.
- Visits to three wood importers.
- Visit of HOLZ exhibition. Meetings with 4 potential importers.
- Mailing "Parallam" for McMillan-Blodel.
- Meetings with 2 key Cdn wood importers/users and support in customs classification claim.