

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (Q3)

Summary for POST: Milan

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	6.0	0.0	20.7	0.0	0.90	292 (Enquiries)
	from Territory	3.3	0.0	22.0	0.0	0.76	419 (Enquiries)
B. Export Promotion Projects and Events		8.0	0.0	25.0	0.0	0.99	45 (Projects/Events)
C. Other Trade Development Activities		9.3	0.0	10.0	0.0	0.58	
D. Promotional Projects		9.3	0.0	4.0	0.0	0.40	5 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	16.3	0.0	4.7	0.0	0.63	93 (Enquiries)
	from Territory	22.7	0.0	6.3	0.0	0.87	120 (Enquiries)
F. Service to Government	External Affairs	2.7	0.0	0.0	0.0	0.03	2 (Reports)
	OGDs, Provinces, ETC	4.3	0.0	0.0	0.0	0.13	14 (Contacts)
G. Administration	Program Management	5.3	0.0	0.0	0.0	0.16	
	Leave, Professional Dev.	12.7	0.0	7.3	0.0	0.60	
Total TID Program		99.9	0.0	100.0	0.0	6.00	
H. Other Programs		0.0	0.0	0.0	0.0	0.00	

Canadian Business Visitors: 64  
Local Business Visitors: 107

Trade Officers: 6  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS