

International Business Opportunities Centre

The International Business Opportunities Centre (IBOC) provides a matching service — connecting foreign buyers with Canadian companies. The Centre provides timely, relevant and targeted business leads from the desks of foreign buyers to the doorsteps of Canadian companies.

The following lists some of the Centre's current trade opportunities — for a wider selection, visit the Web site at www.iboc.gc.ca/webleads/webleads.asp

Canadian exporters needing assistance in preparing international bid documents may want to use the international contracts expertise and services offered by the Canadian Commercial Corporation. This Crown Corporation is located at 50 O'Connor Street, Suite 1100, Ottawa, ON K1A 0S6, tel.: (613) 996-0034, fax: (613) 995-2121.

SINGAPORE — Supply of Desalinated Water — The Public Utilities Board (PUB) intends to pre-qualify bidders from the private sector for the supply of 30 million imperial gallons per day (MIGD) (136,000 cubic metres per day)



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As Team Canada Inc.'s Sourcing Centre, the International Business Opportunities Centre (IBOC) matches business opportunities from around the world with the business interests of Canadian exporters, particularly small and medium-sized enterprises. IBOC offers a value-added service to trade commissioners by directly contacting Canadian companies about foreign trade leads.

To pursue our international trade leads, check out our Web site at www.iboc.gc.ca (particularly our E-Leads® and Web-Leads®).

of desalinated water on a Build-Own-Operate (BOO) basis. Interested developers may choose from a range of desalination processes, in particular multi-effect distillation (MED), multi-stage flash distillation (MSF) and reverse osmosis (RO). To qualify, sufficient operation experience must be demonstrated, as well as relevant experience in the implementation of privately financed BOO or BOOT projects in the water or power sectors. Applicants should also demonstrate capabilities in engineering, procurement, and construction, and in the operation and maintenance of desalination plants and power plants (if applicable). Cost of the qualification document (non-refundable): \$5206.00. Closing date: June 1, 2001. Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 010327-01114. For details: www.iboc.gc.ca/webleads.asp?id=2095en (Notice received from the Canadian High Commission in Singapore.)

THAILAND — Cable Accessories (69 kV and 115 kV) — The Metropolitan Electricity Authority is seeking public tenders (No. WB4-9301-CBX) for 69 kV and 115 kV cable accessories. Cost of bid documents: US\$35.00. Closing date: May 30, 2001. Contact

IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 010321-01048. (Notice received from the Canadian Embassy in Bangkok.)

SINGAPORE — Automated Ultrasonic Examination Facility — An invitation to bid has been issued to all potential suppliers/manufacturers who wish to design, supply, install, test and commission an automated ultrasonic examination facility at SMRT Bishan Depot. Cost of bid documents: \$525.75. Closing date: June 12, 2001. Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 010326-01095. (Notice received from the Canadian High Commission in Singapore.)

IBOC trade opportunities — find out more at www.iboc.gc.ca *

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