

The retiring board of directors was re-elected, and met immediately after the dissolving of the annual meeting, when Sir W. P. Howland was re-elected president and Messrs. Wm. Elliot and E. Hooper vice-presidents.

SUN LIFE ASSURANCE COMPANY OF CANADA.

At the annual meeting of the Sun Life Assurance Company, held at its offices, St. James street, Montreal, on the 16th instant, the president, Mr. Thomas Workman, occupied the chair, and Mr. Macaulay, the managing director, acted as secretary. The report was read as follows:

REPORT.

It is with much gratification that the directors present their report of the transactions of the company during the past year. Both in magnitude and profitableness, the business has been almost everything they could desire.

The applications for new life assurances were 2,436 for \$3,591,924.44, of which 2,247 for \$3,250,100.06 were accepted and policies issued therefor.

The life policies now in force are 7,128 for \$10,873,777.69, on 6,741 lives. We have, moreover, \$3,207,600.00 insured under 1,840 accident policies, so that the total current contracts of the company are 8,969 for \$14,081,377.69.

The income for the year shows the very large increase of \$122,331.23 over the figures of 1886, the total being \$495,831.54. The magnitude of this sum may be better understood by pointing out that it is equal to \$1,600 for every working day in the year, and this, too, without including the large repayments which the company is constantly receiving on account of previous investments. This increase for the one year is, moreover, now as large as the total income was only a few years ago.

The assets have also been largely augmented, and now amount, including capital, to over \$1,750,000.

As may be seen from the accounts, nearly \$200,000 was returned to policy-holders during the year in death claims, matured endowments, profits, etc. This is by far the largest sum the company has ever yet so distributed, and shows that we are each year fulfilling more completely and satisfactorily our mission in protecting the widows and orphans of the land, and also providing for the necessities of the old age of our policy-holders themselves. At the same time it must be remembered that as the greater part of the accumulated surplus of the preceding five years, as it stood at the end of 1886, has been paid away to policy-holders during the year, the sum now to our credit as surplus is almost entirely the result of the one year's transactions, and that this should amount to over \$75,000 is exceedingly encouraging, and leads us to expect very large profits at the next division.

Although the amount paid in death claims shows an increase, this is only the natural result of the increasing business of the company, and the advancing age of its members. The total has been well within the predictions of our mortality tables, and this is the best evidence possible of the great care taken in the selection of the risks.

In all the details of its business as above, new assurances, amount now in force, income, assets and surplus earned, the past year stands out as the best the company has had, and we believe that we are yet only at the beginning of its prosperity.

The company has during the past year realized on a large amount of the real estate held by it, and after providing abundantly for all possible losses on the remaining properties, has been able to take credit for \$8,500 surplus from this source. The total profit made on real estate and debentures sold was \$11,472. This of itself is high testimony to the character of the investments, and the directors do not hesitate to state their belief that nearly every asset on the company's books could be disposed of at a profit. The mortgage account could certainly be transferred *en bloc* at a premium.

The books and accounts have as usual been carefully audited by Messrs. P. S. Ross & Sons, who have not only checked the entries and vouchers, but by communicating personally with every borrower, have ascertained absolutely that the amounts stated to be due are correct. A committee of directors have, moreover, personally scrutinized every bond, mortgage, or other security held by the com-

pany, and certify everything to be in perfect order.

The three directors who retire this year are:—Messrs. Thomas Workman, Hon. A. W. Ogilvie, and Robert Anderson, all of whom are eligible for re-election.

THOMAS WORKMAN,
President.

R. MACAULAY,
Managing Director.

STATEMENT OF ACCOUNTS FOR 1887.

Income.

Premiums—Life.....	\$ 408,768 60
Accident	18,550 42
	\$427,319 02
Less paid for re-assurances	2,543 24
	\$ 424,775 78
Interest	58,038 53
Rents	1,545 23
Profit on real estate and debentures sold	11,472 00
Total income.....	\$ 495,831 54

Disbursements.

Dividends on capital.....	\$ 6,250 00
Death claims, including bonuses ..	76,657 53
Matured endowments, including bonuses	19,406 13
Annuity payments.....	1,217 80
Accident claims.....	8,289 11
Profits paid policy-holders	74,501 93
Surrender values ..	14,660 15
	194,732 65
Expense account	79,457 02
Commissions	39,326 25
Medical fees	8,206 60
Total disbursements.....	\$ 327,972 52
Surplus over disbursements	167,859 02
	\$ 495,831 54

Assets.

Debentures—City of New Westminster, market value.....	\$ 3,240 00
Town of Belleville.....	6,540 00
Town of Cornwall.....	6,780 00
Town of Sorel.....	1,075 00
Town of St. Mary's.....	3,858 30
Town of Iberville.....	3,030 00
Town of Richmond.....	2,040 00
Town of Richmond school bonds	9,042 80
Town of St. Jerome.....	21,600 00
Town of Valleyfield waterworks	21,168 00
Town of Smith's Falls.....	1,070 00
Village of Cote St. Louis.....	24,600 00
Village of Gravenhurst.....	5,047 00
Village of Midland.....	3,762 50
Village of Streetsville.....	2,100 00
Village of Wyoming.....	3,456 00
Township of North Stukely.....	6,480 00
Township of Alborough.....	875 50
Township of Mariposa.....	1,390 50
Parish of St. Chrysostome.....	6,695 00
Montreal Turnpike Trust.....	2,912 00
	\$ 136,762 60

Stock—Montreal Loan and Mortgage Company, market value ..	27,082 50
Loan on Hamilton Provident and Loan Company stock (market value \$1,440).....	300 00
Loans on real estate, first mortgages	891,908 48
Real estate.....	31,268 36
Loans on company's policies (reserves on same being \$124,000) ..	64,388 11
Cash on hand and in bank.....	18,280 87
Bills receivable.....	1,444 03
Office furniture.....	3,330 70
Agents' balances.....	3,379 09
Committed commissions.....	10,961 00
Interest due	6,861 66
Interest accrued	18,978 29
Rents due and accrued.....	222 50
Outstanding premiums on policies in force (composed largely of amounts on which the days of grace are current) \$68,545.20; add deferred premiums, \$39,174.55; makes \$107,719.75; less 10 per cent. for collection.....	\$96,947 78
(The reserves on these policies included in the liabilities are over \$320,000.)	388 51
Sundries	
	\$1,312,504 48

Capital stock subscribed, but not called up..... 437,500 00

Total assets.....\$1,750,004 48

Liabilities.

Life reserves (institute of actuaries hm. table, $\frac{4}{5}$ per cent. interest).....	\$1,125,720 47
Annuity reserves.....	9,769 39
	\$1,135,489 86

Less reserves on policies re-assured

3,905 24

\$1,131,584 62

Unearned accident premiums..... 9,594 10

Death claims (life) reported but not proved or awaiting discharge

17,916 20

Death claims resisted..... 2,000 00

Profits due policy-holders

6,856 66

Sinking fund deposited for debentures

6,547 73

Total liabilities

\$1,174,499 31

Cash surplus to policy-holders ..

138,005 17

\$1,312,504 48

Capital paid up..... 62,500 00

Surplus over all liabilities and capital stock.....

75,505 17

\$ 138,005 17

Including uncalled capital the surplus to policy-holders is..

\$575,505 17

In moving the adoption of the report, the president expressed the great satisfaction he felt in doing so, and said that although it had been his privilege as president of the company since its inception to present many gratifying statements, yet none of the past ones approached the present one in all the elements of sound progress and financial prosperity. The statements presented are so clear and so minute that comment is almost unnecessary. The new business was the largest received in any one year, and was surpassed by that of only one regular Canadian life company, which is, however, many years our senior. The income and assets have made marked advances and the year's surplus is most encouraging. The company continues the plan of paying claims immediately after the receipt of proper proof of death and title. He might mention as an illustration one case among a great many, where the widow of a policy-holder handed in the proof of papers on Tuesday afternoon and on Wednesday morning a cheque was handed her for the full amount of the policy and accumulated profits. "He pays twice who pays promptly." With regard to the assets, he could testify to their high character, and as he and his fellow-directors on the auditing committee checked over the mortgages and examined deed after deed in the company's favor, apparently without end, he had frequently expressed his surprise where all the money had come from to accumulate such a handsome total.

Hon. A. W. Ogilvie, vice-president, seconded the adoption of the report. He had always taken a deep interest in the company, and he felt the greatest pleasure in witnessing the rapid and solid progress made, especially of late years. It took the first ten years of its existence to have an income equal to the gain, or overplus, alone, of last year, over the total of the previous year.

The report was adopted unanimously. Mr. Chas. Alexander moved, and Mr. Nolan Delisle seconded, and the meeting carried a hearty vote of thanks to the president and directors for their efficient conduct of the company's business during the past year, which had produced such a satisfactory report as that now before them.

Mr. James Tasker then moved, seconded by Mr. Withall, a vote of thanks to the managing director, staff, medical referee and agents. A paragraph in the report alluded, said Mr. Tasker, to the favorable results as to death claims, and this bore testimony to the efficiency of the medical examinations. He could corroborate every word said by the vice-president as to the excellent quality of the assets, as he had taken an active part as a member of the committee who examined them.

Mr. Macaulay, the managing director, said the report was a true exhibit of the year's transactions and of the financial position of the company. The directors were as much pleased with it as he. He returned thanks