

A 'Simplex'

Large Capacity Cream Separator will

Save Your Time

during this busy season of harvest.

Because it is so light to turn, it will

Save Your Strength

The new "Simplex" is the only practical large capacity hand cream Separator.

When at speed and skimming milk it requires no more power to turn the 1,100 lb. size "Simplex" than the ordinary 500 lb. hand separators of other makes.

"Proof of the Pudding is in the Eating"—we will let you try the "Simplex" free on your own farm.

¶ The new large capacity "Simplex" cuts the labor of skimming more than in two, because it turns easier than most other Hand Separators, regardless of capacity, and because it does the work in half the time.

¶ The large capacity "Simplex" Cream Separators, like our other "Simplex" machines, are the very embodiment of simplicity.

"Simplex" Cream Separators are noted for ease of cleaning, remarkably clean skimming, ease of running, durability—they last a lifetime. Learn more about the "Simplex."

Write us for descriptive matter, giving the full information you want about this peer amongst Cream Separators.

D. Derbyshire & Co.

Head Office and Works: BROCKVILLE, ONT.
Branches: PETERBOROUGH, ONT. MONTREAL and QUEBEC, P. Q.
WE WANT AGENTS IN A FEW UNREPRESENTED DISTRICTS



The favorite everywhere it goes. Note its beauty and heavy compact construction, with low-down, handy supply can only 3 1/2 ft. from the floor.



COOPERATION—THE FARMER HIS OWN MIDDLEMAN

The Farm Labor Problem Again

E. F. Eaton, Colchester Co., N. S.
I see by letters I have been appearing in various farm journals recently that the farm labor problem is, all over the country, quite as serious as it is here in our own little province of Nova Scotia. How is the farmer to get more help; and, more serious still, when he does get help how is he to keep it? We have found that while we have little difficulty in getting immigrants to help us they are soon attracted away by the higher wages that are offered in the towns and cities.

Various reasons have been advanced why working men prefer the city to the town. We have been told that life in the country is dull, that the men have not a chance to live like ordinary human beings, that if we pay them more they would be willing to work for us, and, lastly, and this argument is being advanced more and more frequently, that did we erect cottages and allow the men to live by themselves and have their families around them in their own homes, that the farm labor problem would be in good shape for solution.

A MONEY PROPOSITION
I believe that the problem comes down to the question of dollars and cents. We farmers cannot afford to bid the wages that city employers are enabled to do, and until conditions are such that we can hold out the dollar and cents argument to our hired men labor will continue to be scarce in rural districts. And that we are not at present able to do.

I must congratulate Farm and Dairy on the stand that they have taken with regard to the protective tariff and more recently on the tax-basis of land values. Here I believe lies the source of our labor difficulties. As has been explained so often, we farmers must sell everything at the world's price, but when it comes to purchasing our supplies, farm machinery, etc., we must pay the world's prices, plus the amount of the protective tariff, plus profits on the protective tariff, plus the amount of the freightage on goods from the foreign country. We have every reason to believe that this is the way in which the selling price of almost all manufactured goods is determined whether they are made in Canada or imported from abroad.

The increase in land values is

CO-OPERATIVE WAREHOUSE



equally important with the protective tariff in rendering farming unprofitable. We have been told that between the prices we receive for our produce and the price that the consumer pays, there is a difference in some cases of over 100 per cent. In some cases this difference can be explained by combines among middlemen. More often it is explained by the high freight rates that the middlemen have to pay and by the excessive rents that they are charged on the land occupied by their warehouses. And these rents go into the hands

A Treat Beginning Next Week

Beginning with next week, we commence in Farm and Dairy a series of articles giving invaluable information gleaned by an Editor of Farm and Dairy from New York State leading Holstein breeders.

At considerable expense we have had one of our Editors—a live stock specialist—visiting these leading breeders and obtaining at first hand practical information and "secrets," all of which will be published during the next few weeks in Farm and Dairy.

Watch for these articles, and arrange to let your friends and neighbors know about this valuable knowledge they may gain from reading these articles as they appear in these columns.

of a few men who live in luxury and do absolutely nothing for the mass part for the benefit of society.

Here is a case in point. Several of our neighbors were fortunate enough to double and treble their income in just a few months through money in land values in the town of Sidney in this province. That increase in land values was due to the establishment there of the Dominion Coal and Dominion Steel Works. We, the people of Canada, have given to these industries over \$10,000,000 in the form of bonuses. In buying their coal and steel we have enabled them to prosper, and therefore we are responsible for the increase in land values in Sidney. But that increase, which we created and

(Continued on page 6)

AN APPRECIATION

Credit Where Credit is Due:

"In regard to our own business, we might state that we find the dairymen of Ontario by far the best pay of any class of farmers that we deal with. They have got the money to pay for the equipment they buy and they order more freely than the farmers who are grain growing or raising beef, and in the counties where dairying is carried on, our percentage of



CASH SALES IS FIVE TIMES GREATER than in the other counties. If you care to make mention of this in Farm and Dairy, we will be pleased for you to do so, and we can verify what we state by figures.

BEATTY BROS., Fergus, Ont., per M. J. BEATTY."

You want cash sales and more of them! Come in our Great Fifth Annual Exhibition Number, August 29. We guarantee exceeding 17,000 circulation for this issue, taking you next dairy farmers—a superior class of people who buy heavily and pay cash. Remember the press days, Aug. 22-24, and get your copy in early.

Issued
Each Week

Vol. XXXI.

Mr. E. Terrill,
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