THE IMPORTERS' AND TRADERS' INSURANCE Co. is announced as ready to begin business on 1st Feb. next. The

LA ESTRALLA ASSURANCE SOCIETY of Carthagona, Spain, is announced to have opened an agency in New York in order to write surplus lines. Spain seems to be waking up. Marine insurance was established early in that country.

company is said to have a capital and surplus of \$3,000,000.

it will accept no risks under \$50,000 nor over \$250,000.

MR. JAMES DUNCAN has been elected chairman of the London board of the Royal Insurance Company, on retirement, through illness, of Mr. W. Livingstone Watson, who will, however, remain on the board.—"Insurance Observer."

THE NORWICH UNION FIRE OFFICE staff met on New Year's Eve at the London office to bid farewell to Mr. H. B. Grinling, who for 45 years has been an officer of the Comyiny. The directors had marked their appreciation of his services and the staff made him a handsome present.

SAFETY OF THE ST. LAWRENCE.—The Elder-Dempster Company, writing to the papers to-day, enumerate improvements in light and sound warnings being effected in the St. Lawrence and Bay of Fundy. The Company say the shipping trade will benefit enormously, and also point as proof of the safety of the St. Lawrence to the fact that last season the Elder-Dempster Company made 73 Anglo-Canadian voyages without a mishap, except to the Loango, which was in charge of a pilot.

a pilot. U. S. CENSUS RETURNS .--Wealth (census year) \$ 94,300,000,000 National bank individual deposits 3,209,273,894 Deposits in savings banks..... 2.750,177,200 Deposits in State banks..... 1.608,185,287 Deposits in private banks 131,650,048 Loan and trust company deposits 1.525,887,943 Total bank and trust company deposits.. .. 9.315.193.912 New York bank clearings 74.753.189.435 116,021,618.003 Total bank clearings..... Gold, including certificates in circulation ... 938,793,298 National bank notes out Oct. 31, 1902..... 380,476,334 Money in circulation 2.249,390,551 Gold in treasury 559,302,051 value farms and farm property (census 20,514,001,839 Value farm products (census year) 3.764.177.706 316,800,000 Value wool mfrs. (trade estimate) Value of cotton mfrs. (trade estimate) 345,000,000 107,256,258 Value of silk mfrs. (census year) 78,666,700 Mirs. value of product (census year) 13,039.279,566 Factory wages paid (census year) 2.735.430,848 Value of merchandise imports..... 003.320.048 Value of merchandise exports..... 1,381,719.401 Value of agricultural exports 851,465,622 403,641,401 Value of manufactured exports Amount of life insurance in force December 31, 1002, in companies reporting to the Insurance Department New York \$ 8,300,000,000 Gross assets December 31, 1902, of life insurance companies reporting to the New York Insurance Department (estimated). 2,050.000,000 Risks in force December 31, 1902, in all companies (fire, marine, life, casualty) reporting to the New York Insurance De-40,500.000,000

Correspondence.

We do not hold ourselves responsible for views expressed by correspondents.

NEW YORK STOCK LETTER.

Office of Cummings & Co., 20 Broad Street, New York City.

New York, January 21, 1903.

Venezuela, Trust Legislation and congressional action relative to the currency question, have all exerted an untavourable influence upon the stock market during the present week, in addition to the fact that many of the parties who sold on the rise some ten days ago, wish to get back the stocks then sold at lower figures, so that the market has been a falling one. How far this decline will run, of course, no one can tell, but the general conditions throughout the country do not warrant any extensive decline at the present time, but, on the contrary, they do warrant a much stronger and more active market than now exists. Notwithstanding the dire predictions of a universal war over the Venezuelan matter, we believe that this matter will soon be adjusted satisfactorily. The Trust Legislation we do not apprehend will work any injury to respectable companies that are well rianaged, and we have every reason to believe that the currency question will be taken up by Congress, and adjusted in a way that will hereafter minimize if it does not entirely do away with the periodical stringency to which the money market has heretofore been subjected.

The wholesale dry goods trade has always been a pretty fair Parometer as to the condition of business in this country, and reports from the large jobbing houses in this city are to the effect that buyers are here fully two weeks ahead of the usual time, that they are in a hurry to have goods shipped, and are tuying more freely than usual in anticipation of a much larger retail business than was done last season, and that collections are excellent. All this goes to prove that money is circulating freely among the masses, thus evidencing the general prosperity that exists. Money has began to flow towards the center in volume, and should increase almost daily, and the bank statement this week should show large gains in specie and currency. Exports continue on a very large scale, and this, with the purchase of securities by Lordon some ten days ago, caused a sharp drop in Exchange early in the week. This, however, is the normal time of the year for gold exports, and therefore it is only reasonable to suppose that shipments will be made before long. In fact, we cannot see how they can very well be postponed much longer, as the foreign loans about to be brought out in France, England and other countries are enormous, and such operations always increase the strain on this country, besides it is not at all unlikely that some of our own institutions and larger investors will desire to subscribe for and secure a portion of these loans, for, with the growth of wealth in this country, s' ch parties are in a position to make investments abroad as they have never been able to do before.

During the past week the market has been a difficult one to read, and brokers have been in a dilemma as to how to advise their clients to act. For our own part we did not expect to see much improvement marketwise until well after the middle of this month, but from about this date on the market should grow stronger, broaden out and later develop into a genuine bull movement.

Erie, which some two weeks ago was rushed up to about 4 1½ on considerable mystery, has settled back, but is quite bkely to be heard from again and that before long. There have been rumours that it was to be absorbed by the Rock Island system for an eastern outlet for that property, and other lines have been credited with a desire to possess it, but the whole matter is summed up in the question—"What does