

growth of the business written under his management. In the twenty years he was with us the business in force grew from \$23,700,000 to \$137,000,000. His passing was one of the lamentable events of the fatal year 1918.

In the year 1916 when it was seen that Mr. Earl was failing, physically, it was decided to furnish an assistant for him and one was secured in the person of Mr. Sydney C. Tweed, formerly of the Equitable and later of the Northern Life. During Mr. Tweed's three years in office the business of the company has expanded rapidly, owing to the Superintendent's remarkable energy combined with the favorable conditions obtaining during his term of office.