

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

REPORT 4
88/10/21

POST : 401-ANKARA

008-TRANSPORT SYS, EQUIP, COMP, SERV.
TURKEY

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

URBAN TRANSIT

COMPLETION OF A COMPREHENSIVE PACKAGE PROPOSAL, INCLUDING INDUSTRIAL BENEFITS, FINANCING AND COUNTERTRADE COMPONENTS.
ESTABLISHMENT OF A SPECIAL LINE OF CREDIT FOR URBAN TRANSIT/ TRANSPORTATION BY EDC ABOVE THE COUNTRY NATIONAL CEILING.

CORRECT PACKAGE WILL RESULT IN A CONTRACT AWARD.
WILL PLACE CANADIAN FIRMS IN MOST FAVOURED SUPPLIER POSITION.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ASSIST CDN CONSORTIUM (CC) IN BIDDING FOR ANKARA URBAN TRANSIT PROJ. (AUTP). -PROMOTE CDN VESSEL TRAFFIC SYSTEM (VTS) CAPABILITY. -PROMOTE CDN LOCOMOTIVE/CREW TRAINING SIMULATOR CAPABILITY.

CDN FIRM & ONE FRENCH FIRM SHORT-LISTED. 3 COMPETITORS ELIMINATED. "FINAL" BIDS 5JUL88. -CDN CO GIVEN EXCL. RIGHTS TO CONDUCT CCPF-FINANCED STUDY BY TURKISH MIN. OF TRANSP. -POST ORGANIZED VERY SUCCESS. BRIEFING TO TRKSH STATE RAILWAYS.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING:

COMPLETION OF THE ANKARA URBAN TRANSIT PROJECT WITH CDN INDUSTRY PARTICIPATION.
FOREIGN PARTICIPANTS

ALL SUB-SECTORS

VIT 808-SECTORS

TRACKING:

PROMOTION OF CANADIAN EXPORT/OPERATION TECHNOLOGY WITH THE TURKISH ELECTRICITY GENERATION SECTOR.

401-401-401

004-DEFENCE

TRACKING:

CONVINCE CANADIAN FIRMS TO PARTICIPATE IN THE TURKISH POWER LINES CONSTRUCTION PROJECT.