slaughter, 23 to 25c.; No. 2 do., 19 to 22c.; common, 19 to 20c.; waxed upper light and medium, 30 to 35c.; do. heavy, 27 to 30c.; grained, 30 to 35c.; Scotch grained, 30 to 35c.; western splits, 21 to 24c.; Quebec do., 16 to 17c.; juniors, 15 to 17c.; calf-splits, 30 to 35c.; calf skins (35 to 40 lbs.), 60 to 65c.; imitation French calf skins, 65 to 75c.; colored calf, American, 25 to 28c.: Canadian, 20 to 22c.; colored pebble cow, 13 to 15c.; russet sheepskin linings, 30 to 40c.; colored, 6 to 7½c.; harness, 24 to 27c.; buffed cow, 12 to 14c.; extra heavy buff, 15c.; pebbled cow, 12 to 13c.; polished buff, 11 to 13c.; glove grain, 12 to 13c.; rough, 22 to 23c.; russet and bridle, 35 to 45c. slaughter, 23 to 25c.; No. 2 do., 19 to 22c.

Metals and Hardware.—There are no very special features in these lines to be noted since last writing. Some moderate sales of pig iron are reported at quotations, mainly domestic, aggregating in all 300 to 400 tons, and for the general run of heavy metals there is a little more around the sales of the general run of heavy metals there is a little more enquiry. Iron pipe is stiffening, and has in all developed an advance of about ten per cent. during the past four or five weeks. Pig lead is again firmer, and \$3.50 is now given as the lowest figure; copper steady at 12 to 12½c.; spelter firmer at \$4.75 for American and Silesian. Supplies of Canada, tin and Terne plates are very slow in coming forward and considerare very slow in coming forward, and considerable scarcity of Ternes is still reported. There is fair enquiry for black, annealed and galvanized wire. is fair enquiry for black, annealed and galvanized wire, on which the discount from list is now 35 per cent. Not much American barb wire is now coming in; the regular f.o.b. price here is now \$2.25, with no rebates. Wire nails are being sold on the basis of \$1.90 for six inch. We quote:—Summerlee pig iron, \$17.00 to \$17.50 exship; Carron, No. 1, \$17; No. 3, \$16.25; Ayrsome, No. 1, \$16.50; No. 3, \$16.25; Ayrsome, No. 1, \$16.50; No. 3, \$16.25; Str. 25 to 17.50; Carnbroe, \$16.00, ex-store; Siemens plg No. 1, \$00.00; Ferrona, No. 1, \$00.00; Hamilton No. 1, \$16.00; No. 2, ditto, \$15.25; machinery scrap, \$15.00; common do., \$12.00 to 13.00; bar iron, Canadian, \$1.30 to 1.35. British, \$2.00 to 2.15; best refined, \$2.40; Low Moor, \$5; Canada plates—Pontypool, or equal, \$2.15; 52 sheets to box; 60 sheets, \$2.25; 75 sheets, \$2.35; all polished Canadas \$2.40; Terne roofing plate, 20x28, \$6.00; Black sheet iron, No. 28, \$2.25; No. 26, \$2.15; No. 24, \$2.05; Nos. 17, Bradley charcoal, \$5.60 to 5.70; charcoal, C., Alloway, \$3.15 to 3.25; do, 1.X., \$4.50; Coke I.C., \$2.90 to 3.00; coke, wasters, \$2.70; galvanized sheets, No. 28, \$3.50 in case lots: Morewood, \$5.00 to 5.10; tc; the usual extra for large sizes. Canadian hoops and bands, \$1.80 to 2.00. Steel boiler zell, and equal; ditto three-sixteenths inch, 40.; \$2.00; tank iron, \$1.75; heads, seven-six-sheet iron, 9c.; lead, per 100 lbs., \$1.75; heads, seven-six-sheet iron, 9c.; lead, per 100 lbs., pig, \$3.50 to cast-steel, 8 to 10c.; toe calk, \$2.25; spring, \$2.50; nery steel \$2.25; ingot tim, 16 to 16 c, for L. & lingot copper, 12 to 12 c; sheet zinc, \$5 to \$5.25; \$4.75 to 5.00; American spelter, \$4.75; entity to these lines is showing some signs of social to these lines is showing some signs of social to the second species of social to the second species is showing some signs of social to the second species is showing some signs of social to the second species is showing some signs of social to the second species is showing some signs of social to the second species is sho wire, on which the discount from list is now 35 per cent. Not much American barb wire is now

OILS, PAINTS AND GLASS.—The demand in these lines is showing some signs of revival. Turpentine has receded a cent on late advances. Linear at late quotations; Turpentine has receded a cent on late advances. Linseed oil is unchanged at late quotations; but the English market is very firm, a cable yesterday quoting raw at £18 laid down in Montreal, equal to cost of 43c. a gallon, whereas rel. Castor oil continues to strengthen, and loc. is asked in small lots. We quote:—Turpentine, one to four barrels., 43c.; five to nine barrels., 42c., net 30 days. Linseed oil, raw, 41c.; boiled, one to four barrels, 45c.; five to nine brls., 42c., net 30 days; olive oil, machine brls., 44c., net 30 days; olive oil, machinery, 90c.; Nfid. cod, 40 to 42c. per gal.; seal, 46 to 48c. per gallon in small lots. Castor oil, 9½ to 10c. as to quantity. Leads (chemically No. 1, 34.87½; No. 2, \$4.50; No. 3, \$4.12½; red do., 4 to 44c.; No. 1 red lead, 3½ to 4c.; putty,

1.65 to \$1.70 in bulk, \$1.75 to 1.80 in bladders, 1.05 to \$1.70 in bulk, \$1.75 to 1.80 in bladders, \$2 to 2.10 in tins; London washed whiting, 40 to 45c.; Paris white, 85 to 90c.; Venetian red, \$1.50 to 1.75; yellow ochre, \$1.25 to 1.50; spruce ochre, \$1.75 to 2.00; Paris green, 12½ to 13c. in bulk; packages, 14c.; window glass, \$1.30 per 50 feet for first break; \$1.40 for second break; third break, \$2.90.

LIVERPOOL PRICES. Liverpool, Aug. 26th, 12.30 p. m.

Wheat, Spring
Red Winter
No. 1 Cal
Corn Pork
Bacon, heavy...
Bacon, light...
Tallow
Cheese, new white...
Cheese, new colored...

EXCELSIOR LIFE INSURANCE CO.

INCORPORATED 1889

Head Office—Corner Adelaide & Victoria Sts.,

TORONTO, CAN.

Total Assets, \$400.000. Most attractive plans of Insurance in existence. Coupon Annuity Bonds on life and endowment plans. Endowment Policies at Life Rates. Half Premium Policies. Policies also issued on all other approved plans. Write for particulars before insuring elsewhere. Reliable agents wanted. E Marshall, Secretary. E. F. CLARKE, Managing Director.

PROVIDENT SAVINGS LIFE ASSURANCE SOCIETY

Established 1875.

EDWARD W. SCOTT, President.

General Agents wanted in unrepresented districts. Apply to R. H. Matson, General Manager for Canada, 37 Yonge St., Toronto, Ont,

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Head Office, ST. THOMAS, ONT

J. H. STILL Pres JOHN CAMPBELL, Vice-Pres, D. E. GALBRAITH, Secretary.

Agents wanted to represent the Company

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Head Office, London, Ont.

Authorized Capital, \$1,000,000 Subscribed Capital, 800,000.

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The latest methods and most profitable kinds of Life and Endowment Policies issued. Terms liberal—Rates low—Large Reserve to Policy-holders. Rates and full information furnished on application. Reliable Agents wanted in every county.

JOHN MILNE, Manager.

PHENIX....

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WOOD & KIRKPATRICK, - Agents, Toronto.

57th YEAR.

Gore Fire Insurance Co.,

Both Cash and Mutual Plans. During 1891, '92 and '93 refunded in cash 20%, and '94 and 95 10% of all members' premiums.

President, - - - Hon. James Young. Vice-President, - - A. Warnock, Esq. Manager, R. S. STRONG, Galt.

WELLINGTON MUTUAL FIRE INSURANCE CO.

Business done on the Cash and Premium Note System.

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President. Secret

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Toronto St., TORONTO.

New York Life

JOHN A. McCALL, Pres.

Insurance Co.

COMPARISON FOR FIVE YEARS (1891-96.)

Assets	\$195 047 900	\$187.176.406	Gain in 5 yrs.
C1	\$120,541,250		\$ 61,229,116
Surplus	15,141,023	26 ,657,332	11.516.309
income	31.854.194	39,139,558	7.285.364
Dividends of Year to Policyholders	1.260.340	2,165,269	904.929
Number of Policyholders	182.803	299.785	116.982
Insurance in Force (Premiums Paid)	575,689,649	826,816,648	251,126,999

THE NYLIC.

The New York Life Insurance Company has established an organization known as The Nylic, embodying an absolutely new and unique method of compensation, by which men of integrity, ability, and energy, with or without experience, can make life insurance their business, and secure a definite income continuous throughout life.

Applications are invited by the undersigned for general and special agencies and management of territory from experienced Life Insurance men, as well as from those wishing to acquire training and experience.

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