CANADIAN MUSIC TRADES JOURNAL

Player-Pianos That Sell

THERE are many player-pianos on the market that stay "anchored" in the dealers' stores. They are neatly designed and well finished, but they haven't the right quality of tone. On the other hand,

Martin-Orme Player - Pianos

are brisk sellers, because they have the same identical quality of tone that Martin-Orme pianos possess. They have the same "Violoform" construction, the same quality of material and workmanship. They are, in truth, Martin-Orme pianos, with the addition of a marvellously simple player mechanism, which plays with a life-like touch.



MARTIN-ORME STYLE "B" PLAYER PIANO

Martin-Orme Quality stands for all that a musician can demand in tone all that an artist can desire in casebeauty—all that an expert can require in material and workmanship—all that a buyer can obtain in value for the money.

To Dealers

If you are looking for a larger opportunity, write direct to us. We have a good proposition to make to piano dealers in territory where we are not actively represented.



MARTIN-ORME STYLE "E" PLAYER PIANO

The Martin-Orme Piano Co., Ltd.

Ottawa,

Manufacturers of Pianos and Player-Pianos of the Highest Grade only.

Canada