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We will do no manufacturing and will do no supply business; neither will we under any circumstances act as the selling agents of any concern directly or indirectly.

We will, however, act for the purchaser either as Consulting Engineers, Supervising Engineers, Inspectors or Purchasing Agents. When acting in this way we will make the following charges based upon contract prices:

For making preliminary plans, designs, distributions and estimates, 1 per cent.

For making final plans and specifications, 1 per cent.

For drawing and executing contract on behalf of the purchaser, 1 per cent.

For supervising an installation made by another contractor, 3 per cent.

For acting on behalf of the purchaser in making the settlement with another contractor, 1 per cent.

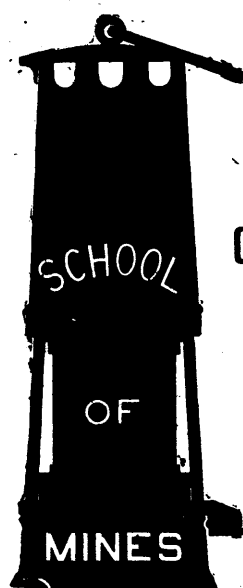
For acting as the agent of the purchaser, from the beginning to the final settlement of the contract, including the making of estimate plans, determinations, specifications, contract, supervising the installation, final inspection, and report and final settlement, 5 per cent.

It will be seen from the complete schedule given above that the purchaser will be able to obtain our services for any portion of the work, and under terms which are so reasonable that there can be no question, in the minds of those familiar with the subject, that any purchaser contemplating the installation of an electric plant would not only save a great deal of his own time and be spared a great deal of annoyance, but would actually effect a very material saving in retaining our services to represent the interest of the purchaser.

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