'I know exactly what is the matter with you, Jack. You have lost confidence. You have

you had that nervous breakdown, but since then you have been wind and anxious.

"The salesman must have lots of energy and vigor as well as confidence in him-elf and what he has to sell. we you have got discouraged and rearred, and it is no wonder you make sales.

nt you cannot have confidence in any-so long as your nerves are weak and pand the nights worrying instead of no good, refreshing sleep.

to the structure and got half a dozen to the structure and got half a dozen boxes of Dr. Chase's Nerve Food. Then make up your mind that while you are using this you will get out into the fresh atrall you can and forget to worry.

"Now, you may feel pessimistic after all you can and forget to worry.

"Now what I am talking about.

"My nerves were in a worse condition than yours ever were. I could scarcely set a wink of sleep, and did not care whether I got anything to eat or not.

"Besides, I got so irritable and downhearted that nothing seemed to go right.

"The experience that I had enables me to sympathize with you now, and also to say that I am certain that Dr. Chase's

"It is entirely different to most medicines used for the nerves, because instead of merely stimulating the tired nerves to over-exertion, it nourishes them back to health and vigor.

"Now, Jack, you must give the Nerve Food a trial, and I know you will consider me your best friend for telling you about it."

Here is an interesting letter from another business man who had a similar experience with Dr. Chase's Nerve Food:

Mr. W. J. Wilson, Groeer, Perfil. Ont. writes: "In fitting up this building for a groeery business I worked very hard, and after putting in my stock I continued plugiting away good and hard, too. I commenced to feel myself going down to 154 pounds. My appetite began to fail, and, of course, upon retiring I could not get a good night's rest. Sometimes after going to sleep my nerves would twitch, and I would waken up with a start, and then lie awake for hours. I remembered having used Dr. Chase's Nerve Food before, so I started in again, and took a good treatment, using about half a dozen boxes. I soon felt my appetite returning, I could sleep well, and commenced saining in weight, until I felt like a new man. From the benefits I have received from the use of Dr. Chase's Nerve Food I cannot speak too highly of it."

Dr. Chase's Nerve Food, 50c a box, 6 for \$2.75, all dealers, or Edmanson, Bates & Co., Limited, Toronto. Look for the portrait and signature of A. W. Chase, M.D., the famous Receipt Book author, on the box you buy.

EMPASTIE ALSO

AUSTRO-GERMAN

Berne, Nov. 12— Tuesday)— The
Austro-German frontier is now clossing to travellers and traffic of all life to travellers and traffic of all life traffi

The true measure of sight quarts to the peck.

Sometimes a man avoids a scrape by letting his whiskers grow.

AIVE "SYRUP OF FIGS"

TO CONSTIPATED CHILD rious "Fruit Laxative" can't harm tender little Stomach, Liver, and Bowels.

Mercastla, in general with it's matory of the towns and cittes of the
Produce, greeted the "news" that the
year was over with great rejoicing,
Dwer bell, whistle and horn that was
the bell, whistle and horn that was
the smail boy with his fireo, ers added to the dia.
be town at once became ablaze
whe made was turnished by the
portional was to the armistice had
not peen signed did not dull the arorder of a public holiday for general
rejoicing, if not for peace, for the vicordens Allied advances, and a large is
muraber of decorated sutos from both
the weastle and Chatham paraded about
the county was the same of the played fix
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Mr. and Mrs. Osborne Brown, of New Glasgow, both of Newcastle, are receiving congratulations upon the arrival of a son.

Mr. and Mrs. Robt. McKay, of New-stlc, have a new son.

Castlc, have a new son.

Mr. and Mrs. Robt. McCoombs, of the castle, have a new baby grl.

Mrs. William Aitken received a polygram this week informing her that her son, Lord Beaverbrook, is improving in health.

Mrs. Capt. March, who was visiting ther parents, Professor and Mrs. Design Barres, of Sackville, has returned to describe the castle.

New Castle.

New Alban F. Bate, of Fredericton, are who is ill with influenza.

a. Hon. John Morrissey has fully redecovered from his recent illness. Vincent McEvoy, of Newcastle, is recovering from his attack of pneulamonia in Moncton.

Mise Kate M. Foran, R. N., of New-lamonia in Moncton.

Mise Kate M. Foran, R. N. of New reatrned to New York to dill is ill for France.

Mr. and Mrs. T. LeBlanc and daughter, Mrs. Mrs. W. Corunter and children ill week to their former home at Memranceok.

Mrs. W. Corunter and children il are visiting the former sister, Mrs. Mrs. Gertrude Galliah is visiting in hosten.

Mrs. Gertrude Galliah is visiting in hosten.

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OME I THE OLD STATE PAIN

R. ACID STOMACHS.

GASES OR INDIGESTION

Disappella Production occor-

Yes, they're gone! Sad wrecks, aren't they?—
fit only for the junk pile or the dismal places
where the rubbish is shot.
Failiar objects, these, in the days when the coopered
or setal pall was in common use. But those days are
passing. With the growing use of
HOUSEHOLD PAILS

The E. B. EDDY CO. I.

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PRIZES AWARDED PILS FOR HOME PLOTS DOUGLASTOWN PU

For Best Home Plots—Yorston Benn, 1st, \$75; Marion Cameron, 2nd, \$50; Marion Gray, 3rd, \$25; Robert and Arthur Wood, 4th, \$15.

For Best care of School Garden Plot - Mena Wood, 1st, \$100; May Dinán, 2nd, \$75; Helen Kfrkhattick, \$60.

In addition to, the above, several prizes were carried off by the Douglastown pupils at the Union School Fair held by the Ghatham and Douglastown pupils at Chatham, September 25th.

GUARD THE CHILDREN
FROM AUTUMN COLDS

ENCH GOVERNORS FOR METZ AND STRASS

Girisi Try it! Hair gots soft, flutly and beautiful—dark a small bottle of Danderins.

If you can for heavy hair that glistens with heavily said is radicate with life; has an incomplicable estimes and is failly and leating, the Danderine.

Just one application dendes it immediately of your hair, busides it immediately disciples every particle of denderal. You can not have sinderal. This destrictly early role at his late of the heavy hair, the strength can its very life and it not correspond in produces a fevery hair, and for the particle of the heavy life, and it not correspond is produced a fevery hair, and fighting of the major the heavy late of the heavy side of the heavy side of the heavy fails on the heavy fails on the heavy drug store and just by it.

Morning well begins Cup

e day.

ORANGE To G

The "Extra" in Choice Tea

HOW TRUCE ORDER WAS RECEIVED ON AMERICAN FRONT

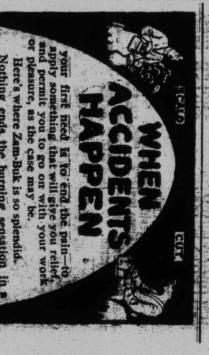
Germans for Gas Attacks

Germans Showed Hysteria of Joy—Night Sky Kept Ablaze With Colored Rockets.

With the American Army in France ets Monday, Nov. II— (By the A. P.)—
When news of the anding of hostillities arrived at a certain aviation incamp, the commander, who had instructed his men the night before to take a reconnaissance, cancelled his orders and informed his followers that they would not be allowed to tractions that the guns should stop firing, but he cancelled the orders during the morning when indignant divisional and brigade commanders said the Germans should be putilised for the gas attacks on Mouzay and other places.

It was in the gripy light of early morning that orders the artillery and cancel and the dessand the orders and the general army order read to the mander was called to the telephone and the general army order read to the content of the commanders.

GERMAN SOLDIERS E ING BACK



Amsterdam, Nov. 14— Long trains crowded with German soldiers, who let the front on their own indistive have arrived in Hanover and points in Weetphalla, according to the Handalblad.