

TOKIO HEARS TREATY DRAFT IS COMPLETED

Rejoicing in Japan Over Prospect of Agreement With United States.

CONCESSIONS MADE ON LAND OWNERSHIP

No Protest on California Matter Until Results of Referendum Officially Certified.

By GLENN BASS. (Copyright, 1920, by Public Ledger.)

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MEN AND BUSINESS (By Richard Spillane)

In forwarding a report of the election of officers of the Better Business Bureau, John H. Mason, president of the bureau and also president of the Commercial Trust Co., writes: "I often wonder if it is realized that worthless and fraudulent securities are being presented not less than \$250,000,000 a year to the American people."

"Of course, a large amount of this loss must fall on the community, and it is with the hope of eliminating it all or in part that I have undertaken the task of the presidency of the Better Business Bureau."

The estimate of \$250,000,000 a year is moderate. The sale of worthless securities is an "industry" in America. It would not be if the public exercised common sense in financial investments.

Any time a sane and glib-tongued person offers opportunity to you to make large profit by buying stock in something or other the chances are 100 to 1 you will get stung if you part with your money. Any time a gentleman you do not know calls you on the phone and wants you to make a young fortune out of something he has for sale he is operating on the theory of Phineas T. Barnum that a fool is born every minute, and sometimes two.

Don't imagine all the "suckers" are included in the great mass of the public who have only a hazy idea of Wall Street, of investment banking, of stocks, bonds, etc.

Recently, one of the foremost men in America, a man of very great talent whose name is international, was swayed by two men in connection with a stock floating affair. A representative of this newspaper wrote to an associate of the man of international reputation that one of the two persons bringing the suit, and who poses as a banker and broker, had a criminal record, having been in prison twice on charges of swindling. The newspaper man got a reply to this effect: "Much obliged. The other fellow is a crook, too."

What are you to think when the associate of men high in industry and high in finance is plucked by sharpers just as are clergymen, physicians, widows, the many who have comparatively little money and little knowledge of stocks but who have the foolish notion that possibly they will be favored by "fortune"? This "get rich quick" business has its foundation in the belief that a majority of persons consult your banker when it comes to investments. If you do any investigating do it before putting in your money.

Mr. Mason says it is with the hope of eliminating all or part of this "get rich quick" swindling in alladepia that he has accepted the presidency of the Better Business Bureau. Philadelphia has approximately 2 per cent. of the population of the United States. Accepting his estimate of \$250,000,000, Philadelphia has been omitted to the extent of \$5,000,000 a year. You can wipe Philadelphia off the "sucker list" if you will.

Only an imperial decree would be needed to make this law effective. Moreover, the government is now considering a bill for introduction into the Diet convening on Christmas day to extend the privileges of the 1910 bill, which excluded foreign owners from Hokkaido, Saghalin and Formosa.

Serious difficulty is known to have been presented by the widely-varying American state laws affecting Japanese landownership. In a recent conversation a well-informed person told your correspondent he expected "arbitrary phrasing" in the treaty to take care of this point.

The suggestions of Ambassadors Morris and Shidehara have yet to undergo the scrutiny of their governments before the final draft can be started by plenipotentiaries holding treaty-making power. Mr. Shidehara at present has no such power.

MARINE NEWS

Table with columns: High Tide, Low Tide, AM, P.M. Rows: Tuesday, Wednesday, Thursday, Friday, Saturday, Sunday, Monday, Tuesday.

PORT OF ST JOHN

Arrived Monday: Coastwise—Gas sch Brunswick Maid, 23, Chesney, Grand Harbor; str Connors Bros, 64, Warnock, Chance Harbor; sch Edessa, 15, Campbell, Chance Harbor; sch Viola Pearl, 23, Wadlin, Wilson's Beach.

Cleared Monday: Coastwise—Str Connors Bros, 64, Warnock, Chance Harbor; str Empress, 612, McDonald, Digby.

Chaleur in Port: The R. M. S. P. Chaleur arrived last night about six o'clock and docked at the McLeod wharf. Today she will move to the Refinery Wharf to unload sugar. William Thomson Co. are the agents.

Manchester Corporation Enroute: The Manchester Corporation left London yesterday enroute for this port direct. She will be the first of the winter season boats of this line.

TIME TABLE

The Maritime Steamship Co. Limited.

Commencing June 7th, 1920, a steamer of this line leaves St John Tuesday at 7.30 a.m. for Black's Harbor, calling at Dipper Harbor and Beaver Harbor.

Leaves Black's Harbor Wednesday, two hours of high water for St. Andrews, calling at Lord's Cove, Richardson, Back Bay and L'Etete.

Leaves St. Andrews Thursday, calling at St. George, L'Etete, or Back Bay and Black's Harbor.

Leaves Black's Harbor Friday for Dipper Harbor, calling at Beaver Harbor, Dipper Harbor at 9.30 a.m. on Friday. Freight received Mondays 7 a.m. to 5 p.m.; St. George freight up till 12 noon.

Agents, the Thorne Wharf and Warehousing Co., Ltd. LEWIS CONNORS, Manager. Phone Main 2581.

EASTERN STEAMSHIP LINES, INC.

During the winter months and until the International Line Service is resumed between Boston and St. John, freight shipments from the United States, especially from Boston and New York, destined for St. John or other points in the Province, can still be routed in care of the Eastern S. S. Lines, and same will be forwarded promptly each week via Yarmouth and S. S. Keith Canna to St. John. This is a weekly service and shipments leaving Boston Thursdays will reach St. John Mondays. Heavy machinery and perishable freight not accepted. Rates and information on application.

A. C. CURRIE, Agent, St. John, N. B.

CANADIAN PACIFIC

Train Service from St. John, N. B. Eastern Time. Effective Nov. 23. Daily exc Sun—Unless otherwise stated.

Table with columns: Departures, Arrivals. Rows: 6:30 AM, 8:20 AM, 3:00 PM, 4:10 PM, 6:00 PM, 6:00 PM, 5:55 AM, 7:50 AM, 12:05 PM, 12:20 PM, 8:55 PM, 5:10 PM.

Rate \$1,450.00 and up including shore excursions and six days in Egypt. Hotel expenses ashore included.

Option return via North Atlantic. For rates of passage, freight and various particulars apply to local agents or THE ROBERT REFOOD CO. LTD. GENERAL AGENTS 540 PRINCE WILLIAM STREET ST. JOHN, N. B.

FURNESS LINE

From London to London via Halifax Nov. 10. From London to London via Halifax (Castellano) Dec. 15.

Manchester Line: From Manchester, to Manchester, Nov. 20. Man. Corporation Dec. 15.

FURNESS, WITBY & CO., LIMITED. Royal Bank Building, Tel. Main 2616. St. John, N. B.

TIME CHANGES

Effective NOVEMBER 28TH. Train No. 14 for Halifax will leave at 1.40 p.m. instead of 1.15 p.m. (daily except Sunday).

Other Trains Not Changed.

FOR SALE

FARM FOR SALE—Four hundred acres, seventy-five cleared, clay loam no rocks, balance well wooded, hardwood and 200M softwood. Two miles from railway siding. Good orchard and house, has water and telephone. Will include farm implements and horses and house furniture. Immediate possession, \$1,000 cash; balance half yearly instalments. Write, Box F. S., Standard.

FOR SALE—Small Fishing vessel. Write Box A. C., care this office.

Domestic Express Money Order for sale in five thousand office throughout Canada.

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Domestic Express Money Order for sale in five thousand office throughout Canada.

SURPRISE SOAP. A PURE HARD SOAP. You can't tell the worth of any Soap by the size of the Cake only—it may be padded or filled with useless material to make it look big. "SURPRISE" is just a Pure Hard Soap that looks good and is good. The largest real Soap value. Don't Accept Substitutes. The St. John Soap Mfg. Co.

CLASSIFIED ADVERTISING

Two cents per word each insertion. Minimum charge twenty-five cents. WANTED, during November, addresses of 1,000 Housewives, who would like to try, Free, a 1/4-lb. Tin of Dearborn's "PERFECT" Baking Powder. Write today. Canada Spice & Specialty Mills, Ltd., manufacturers of "PERFECT" Products, St. John, N. B.

WANTED. MALE HELP WANTED

A self-respecting man, whose ambition is beyond his present occupation, might find more congenial employment with us and at the same time double his income. We require a man of clean character, sound in mind and body, of strong personality, who would appreciate a life's position with a fast-growing concern, where industry would be rewarded with far above average earnings. Married man preferred. Apply to Mr. Mercer, second floor, 167 Prince William St.

WANTED—Fireman holding Provincial License. Apply, stating wages wanted for eight-hour shift. Canadian Cottons, Limited, Milltown, N. B.

WANTED—Teacher holding a first-class license, for Grade VII in the Milltown Schools; duties to begin with the January term. Apply to C. E. Casey, secretary.

WANTED—A first or second class teacher for next term. Apply at once stating salary to R. B. McCready, Shaanoun, Queens Co., N. B.

WANTED—An experienced maid for general work; must understand cooking. No washing. References required. Apply Mrs. Frank L. Peters, 217 Germain street.

WANTED AT ONCE

GRANITE STONE CUTTER to go out of City. Apply Foundation Co. Ltd., C.P.R. Bridge, St. John, N. B.

FIREMEN, BRAKEMEN, beginners \$250 (which position). Write Railway, care Standard.

AGENTS, LIBERAL COMMISSION

To sell Red Tag Stock. Complete stock, including exclusive lines, especially yard; grown only by us; sold only by our agents. No delays, deductions or substitutions in handling your orders. Elegant free samples. Write now to Dominion Nurseries, Montreal.

SELL YOUR OLD DISC PHONOGRAPHS

Records. We allow 40c cash whatever their condition in exchange for new records of your choice. Write right now to SUCCESS PHONOGRAPHS CLUB, Box 4549, Amherst, N. S.

HUDON, HEBERT & CO. LIMITED. 23 De Bresoles St., MONTREAL, P. Q. Mail Order Service for consumers outside the Province of Quebec.

QUICK SERVICE. Orders forwarded to our Mail Order Department shipped same day as received. Only in exceptional cases is shipment delayed until following day. Write for complete price list. MAIL ORDER DEPARTMENT. Hudon, Hebert & Co., Limited. 23 De Bresoles Street, Montreal, Que.

SHIPPING AS USUAL. JOHN J. BRADLEY. 208-210 McGill Street. P. O. Box 1479. Montreal, Quebec.

WILLIAM E. MCINTYRE, LTD. 34 St. Paul St. West. Montreal. P. O. Box 1990.

CANADIAN PACIFIC. General Change of Time. DOUBLE TRAIN SERVICE. ST. JOHN—MONTREAL (EASTERN TIME). Effective November 28th. DEPART—No. 15 at 3.00 P.M. No. 39 at 6.00 P.M. ARRIVE—No. 40 at 5.35 A.M. No. 16 at 12.20 P.M. CONNECTIONS. Westbound—Train 33 with Bay of Fundy Steamer from Nova Scotia points and C. N. R. Train 13, due 4.30 p.m., from Halifax and other points East of St. John. Daily except Sunday. Eastbound—Train 40 with Bay of Fundy Steamer for points in Nova Scotia, and C. N. R. Train 18 leaving 6.10 a.m. for East. Daily except Sunday. On Sunday with C. N. R. Train 50, leaving 8.00 a.m. for points East. Train No. 16 commences with C. N. R. Train 14, leaving 12.40 p.m., Daily except Sunday.

Canadian National Railways. New Daily Service ACROSS CANADA. Unexcelled Equipment including Observation Cars, Sleeping Cars, Dining Cars, Tourist and Colonist Cars, and most modern coaches. Halifax, Sydney, Charlottetown, St. John, Moncton, Montreal, Ottawa, Winnipeg, Edmonton & Vancouver. Table with columns: City, At. Time, Fr., Sa., Su., Mo., Tu., We., Th., Fr. Rows: Lv SYDNEY, Lv HALIFAX, Lv CHARLOTTETOWN, Lv MONCTON, Lv MONTREAL, Lv OTTAWA, Lv NORTH BAY, Lv PORT ARTHUR, Lv PORT WILHELM, Lv WINNIPEG, Lv SASKATOON, Lv EDMONTON, Lv VANCOUVER.

Various small advertisements including: TURPENTINE STEADY, CITY OF TORONTO BONDS, INTERM SECURITIES COMPANY, LIMITED, One Stock is Best Invested Today, NEW ISSUE, COWANS, INSURE WITH THE HOME INSURANCE COMPANY, COAL.