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Main 3153-3154 LEGAL CARDO is, Barrister, Solicitor,

Speculative Movement in Toronto Market Broadens Greatly

SIR EDMUND B. OSLER, K.H., M.P., W. D. MATTHEWS, Vice-President.

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Travelers' Cheques and Letters of Credit, issued by this bank, are cashed in any part of the world.

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TORONTO STOCKS

Am. Asbestos com... 4 ...
do. preferred ... 20 ...
Black Lake com... 1
do. preferred ... 8 ...
B. C. Packers A... 101 94

DOMINION BANK

Listless Trading in Wall Street Stock Market Palpably Weaker

Union Pacific and C.P.R. Lead Decline in New York Exchange-Lethargic Price Movements Under Way.

NEW YORK, Jan. 17.-Altho there .-was no decided disturbance of the level of prices, the stock market to-day was appreciably weaker. The list lacked the undertone of firmness of the earlier days of the week. Stocks were under moderate pressure most of the day, but losses were small and Union Pacific and Canadian Pacific were the only prominent issues which receded as much as a point. The movement was listless, without aggressive action on either side. Toward the close the demand improved and the early losses were quite generally recovered.

The increased demand for investment ssues was perhaps the most significant feature of the day. This demaid was apparent in both bonds and the higher grade of investment stocks. Buying by financial istitutions which are unable to loan funds at profitable rates, owing to the condition of the money market, is a considerable factor in the struction.

The Tobacco stocks and bonds and Coalers, of late the active features of Coalers, of late the active features of the list, were again the strongest issues, altho their gains were smaller than on yesterday. The American Tobacco, preferred, old and new stocks, the Liggett and Myers issues, Lorlliard preferred and American Snuff preferred, rose from 2 to 5 points each. Among the Coalers, Central Railroad of New Jersey was marked up four points to 337, another high record price. The movement in the Tobacco stocks was highly speculative, being attributed to manipulation in connection with the marketing of the new Tobacco issues.

JOHN CLAFLIN.

NEW YORK, Jan. 17.—The H. B. Claffin Co. reports net profits for the six months ended Dec. 31 last of \$240, 283. After paying dividends on the preferred and common stocks, there is a defect on the six months' business of \$16,709.

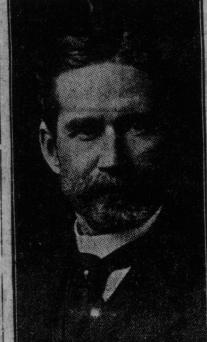
John Claffin, president of the company, says: "Prices of merchandise are low, general conditions are gradually in the six months and company says: "Prices of merchandise are low, general conditions are gradually in the six months and company says: "Prices of merchandise are low, general conditions are gradually in the six months and company says: "Prices of merchandise are low, general conditions are gradually in the six months and company says: "Prices of merchandise are low, general conditions are gradually in the six months and company says: "Prices of merchandise are low.

Announcement that the last of the idle mills in the Pittsburg and Sharon districts of the U. S. Steel Corporation districts of the U. S. Steel Corporation was to resume operations was without effect on the steel stocks. Despite the reports that steel orders this month have not come up to expectations, the weekly reviews of the trade indicated that most of the leading steel companies had received new business, as large in volume as their shipments. The lack of a better demand for rails continues to be the disappointing feature of the steel market.

The completed figures of the country's foreign trade for last year ful-filled expectations of an unparalleled showing, exports having run ahead of any other year, with an excess of ex-ports over imports the largest since

of stagnation that discouraged trading and depleted the commission houses of would-be operators. Taker as a whole, the market to-day has been "flat, stale and unprofitable," for the leading issues have been dormant with a heavy tone, while such interest as has been shown has been in specialties. Coppers are steady, but dull, with a growing belief in future improvement. National Biscust achieved as has been shown has been in specialties. Coppers are steady, but dull, with a growing belief in future improvement. National Biscuit achieved wont. a new record price of 145, rising three points. Closing was steady, with scarcely any change net for the day in the active stocks. We would still advise discretion in commitments and await favorable opportunities for buy
BERLIN, Jan. 17.—The bourse was Riorig await favorable opportunities for buy
French cabinet and higher steel prices.

EMERGENCIES.



John Claffin, president of the com-pany, says: "Prices of merchandise are low, general conditions are gradually improving and the outlook would be good if political and tariff uncertain-ties were eliminated."

Speculative Issues Come in For More Attention-Rio and Sao Paulo Higher.

World Office,

Charles Head & Co. to J. E. Osborne: Starting out quietly this morning the market developed some irregularity and then lapsed into a stare
of stagnation that discouraged tradof stagnation that discouraged radof stagnation radof stagnation

PARIS, Jan. 17.—Prices were easy on 40 @ 1134

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In it you can place at your convenience ALL THE MONEY YOU WANT TO SAVE FOR FUTURE

new accounts.

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THE UNION TRUST COMPANY, LIMITED

Temple Euilding, N.W. Cor. Richmond and Bay Streets, Toronto

CAPITAL \$1,000,000 #41 R SERVE \$850.000

S. Paulo. 60 @ 187/s 5 @ 188 125 @ 188/4 One of Our Little Savings Banks Toronto. 5 @ 211% 15 @ 2121% Correspondence solicited with those who contemplate opening C.P.R. rts. 22 @ 8 Interest allowed on Savings Deposits, compounded Four Times a Year. Accounts are subject to cheque withdrawal.

THE STOCK MARKETS *Preferred. zBonds.

NEW YORK STOCKS

Erickson Perkins & Co., 14 King street West (members New York Stock Exchange), received the following: Rallroads

Op. High. Low. Cl. Sale

Atchison 105½ 105½ 105 105½

At. Coast L. 134

Balt. & Ohio. 104% 104% 104½ 104½

Brook. Rapid

Transit 75½ 78% 77% 78½ 2.2

Can. Pacific. 231½ 231½ 131 131½ 1.8

Chi. & Alton. 18

Chi. Gt. West 18

Chi. Gt. West 18

Chi. Gt. West 18

Chi. Gt. West 18

Chi. Paul 107% 108% 107% 108½ Chi. Mil. & St.

Paul 107% 108% 107% 1081/2

Chi. & Nor 141/2 1411/2 141 141

Denver & Rio

Grande 211/4 125 126% 127

Illinois Cent. 140 140 128% 126% 127

Illinois Cent. 140 140 128% 128% 1287/4

Inter - Metro 167% 173% 165% 171/4

30. pref 541/4 551/4 551/4 551/4 551/4

Lehigh Val 184/2 1857/4 1851/4 186

Louis. & N. 155 156 1543/4 1544/4

Minn. St. P.

& S.St. M. 1211/2 133 1311/4 132

Miss. Pac 397/4 438/4 337/4 408/4

Nat. R.R. of

Mex. 2nd. pf 354/6

N.Y. Central 107 107 1067/4 1067/6

New Canning Co.

Have Five Branches

Faverable Concessions Obtained From Various Towns—Organization
Nears Completion.

North Carls (think in a should a week completion).

North Carls (think in a should a week completion).

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BRITISH CONSOLS. Tractions in London. The southern traction issues were quoted as follows on the London market (Toronto equivalent): MONEY MARKETS.

Bank of England discount rate, 4 per cent. Open market discount rate in London for short bills 3% per cent. New York call money, highest 2% per cent. owest 1% per cent., ruling rate, 2% per cent. Call money at Toronto, 5% to 6 per FOREIGN EXCHANGE.

Glazebrook & Cronyn, Janes Building (Tel. Main 7517), to-day report exchange rates as follows:

—Between Banks.—

Buyers. Sellers. Counter.

N. Y. funds. 1-32 pm. 1-15 pm. ½ to ½

Montreal f'ds., par. par. ½ to ½

Ster., 60 days. 8 13-16 8% 9½ 9½

Ster., demand. 9 9-16 9% 9% 10

Cable trans.... 9 11-16 9% 10 10%

—Rates in New York.—

Actual. Posted.

Sterling 60 days sight... 483,60 485 Sterling, 60 days' sight... 483.60 Sterling, demand 486.85

Sharehelders Not Burdened With Extensive Details-Something of the Company's Status.

Since competitive hostilities were delared between the Western Union and the Postal Telegraph people, there as been a demand for more information about Mackay Companies stock, of which there is \$50,000,000 preferred and \$41,380,000 common Both classes of shares were pretty widely distributed among investors during the years 1909, 1910 and 1911 and came to

years 1909, 1910 amd 1911 and came to be highly regarded, more by virtue of assertion than on the basis of information.

Mackay Companies is the name of a holding concern, which holds the stocks of 102 cable, telegraph and telephone companies in the United States, Canada and Europe, including the whole \$23,000,000 of Commercial Cable stock and all the stocks of companies composing the Postal Telegraph system. It is the announced policy of the Mackay Companies to take from the subsidiaries only enough income to pay dividends on Mackay Companies preferred and common stock. That makes the income account of the Mackay Companies very simple. It is a statement in five lines. The sources whence the income is derived are not set forth. There is no information concerning the condition of subsidiary companies.

The balance sheet is more simple still. There are two lines of assets—namely, investment, \$91,919,338, and a small item of cash. The liabilities are set forth in three lines. There is no schedule of investments. In February, 1910, Mackay Companies sold its holdings of American Telephone and Telegraph stock for about \$12,000,000; the only information touching the \$12,000,000; the only information touching the \$12,000,000 is the statement that it is properly invested and earning interest.

Another Merger of Canadian Banks

Local Brokers Discuss Montreal Rumor to That Effect-Generally Discredited,

The rumor emanating from Montreal that two of the big Canadian banks were negotiating a consolidation which would an authorized capital of \$30,000,000 and

London Market

For Sale STORES AND DWELLINGS, DESIR-FOR FULL PARTICULARS. APPLY TO

A. M. Campbell 12 Richmond Street East

TELEPHONE MAIN 8351.

Canada National Fire Insurance Company Subscribed Capital - \$2,000,000

Tels.-Main 6732, North 3841. \$72,810 **GUELPH CITY** 4 1/2 % DEBENTURES

Maturing 1991—1951 ATTRAC: IV& YIELD BATE Price and particulars on applicati

Ontario Securities Company, Ltd. TORONTO, ONTARIO.

Cotton Markets

Erickson Perkins & Co. (J. G. Beaty) 14 West King street, report the following prices on the New York cotton market:

COTTON MARKET FIRM

Trading on Smaller Scale—News Generally More Favorable. Erickson Perkins & Co. (J. G. Beaty)

Erickson Perkins & Co. (J. G. Beaty) wired:

Trading was on a small scale to-day. Prices were well maintained, but speculation for a rise received a check from local spot interests, who are apparently favorably disposed towards a quiet market, pending the determining of the attitude of interior holders, who have been handleapped by the recent cold spell. News of the day was generally favorable altho the national ginners report is supposed to show more cotton ginned for the period than had been the local opin ion. A settlement of the English trouble is looked for next Friday. New Englan troubles are quieting. We look for continued trading conditions and would but on breaks for turns.

MONTREAL STOCKS

In Cheerful Mood

Cheerful Color Cheerful Cheerful Cheerful Color Cheerful Cheerful Color Cheerful Color Cheerful Color Cheerful Cheerful Color Cheerful Che

Is generally capital, and how to obtain it. You will have to face the same thing

some day. Be prepared for it by forming a systematic savings habit in your youth. Your reputation for thrift will stand you in good stead with your banker. should you need assistance in future years.

Capital and Surplus \$6,650,000



Total Assets \$52,000,000

TRADERS BANK

Toronto, December 23rd, 1911.

DIVIDEND NOTICES,

The Dominion Permanent Loan Co. 12 King Street West

Notice is hereby given that a dividend of Three Per Cent. (3 per cent.) for the six months ending December 31st, 1911, being at the rate of Six Per Cent. Per Annum, has been declared on the Permanent Stock of the Company and is due and payable at the Office of the Company, 12 King Street West, Toronto, on and after the 2nd day of January, 1912. Notice is further given that the Transfer Books of the Company will be closed from the 23rd to the 81st inst., both days inclusive.

F. M. HOLLAND, General Manager.

TORONTO STOCK EXCHANGE PORCUPINE

COBALT STATISTICS NOW R ADY-OUR ANNUAL TABULAR SUMMARY

Capital, Acreage, Shipments, Dividends, Transfer Offices, Sales, Price Range during 1911. A most valuable and convenient reference. We shall have a few copies for free distribution to investors. Apply now.

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J. P. BICKELL & CO. Members Chicago Board of Trade. Winnipes Grain Exchance. GRAIN FINLEY BARRELL & CO. Anufacturers Life Audination Line and Young streets and

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LYON & PLUMMER Members Toronto Stock Exchange.

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Erickson Perkins & Co., John G. Beaty New York Stock Exchange New York Cetton Exchange Chicago Loard of Trade 14 King Street W. Toronto

CANADA LIFE ASSURANCE CO.

Notice is hereby given that the 65th Annual General Meeting of the Canada Life Assurance Company will be held at the Company's Head Office, in the City of Toronto, on Thursday, February 1st 1912, at 11 o'clock, forenoon, to receiv the report of the Directors, to transact ny business which may properly come pefore it and to elect Directors for the Dated Jan. 12, 1912. A. GILLESPIE, Secretary.

Canada Permanent Mortgage Corporation ANNUAL MEETING

The Annual General Meeting of Shareholders of this Corporation will be held at the Head Office of the Cor-poration, Toronto Street, Toronto, or SATURDAY, THE 27TH DAY OF JAN-UARY, 1912, at 11 O'CLOCK A.M. for the reception of the financial state-ment and report of the Directors for the past year, for the election of Direc-tors, and for the transaction of such other business as may be brought be-fore it.

ANNUAL MEETING

Pinned Up New Record.

WASHINGTON, Jan. 17.—Department of commerce and labor reports 1911 exports \$2,092,375,141, against 1907, previous record of \$1,923,426,205; imports \$1,532,931,861, against 1910 record \$1,562,-