

APPENDIX No. 6

Net balance for dealer to cover all handling, teaming, &c., and profit...		54 72
Manufacturer gets per M.	14 03	
C.P.R. gets for freight per M.	10 50	
Retailer gets per M.	3 46	
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Cost to consumer per M.	\$ 27 09	

Mr. Sprague concluded: 'The retailers' percentage of profit can easily be ascertained. It would be interesting to know what percentage of profit the Canadian Pacific made on the cost of hauling the above four cars from Vancouver to Winnipeg. It is quite apparent the man who pays the freight is not the man who robs the public.'

By Mr. Lancaster:

Q. Is there anything particular you want to explain about it?—A. No, it deals very fully with the whole situation, and the result of it was that finally the Canadian Pacific Railway Company, through its officers, went into an agreement with some of the Mountain manufacturers. The agreement you have—I don't know whether it is in as an exhibit or not—and just at that time there was another interview with Mr. Whyte, which you also have among the papers saying that the Retail Lumbermen's Association was at an end, that it was a thing of the past, and this resulted—this agreement resulted—in having the wholesale prices posted up in all the stations.

By the Chairman:

Q. Did Mr. Whyte give them any reduction?—A. I don't know personally.

Q. He talked of giving them a dollar?—A. I don't know personally whether he did or not.

By Mr. Lancaster:

Q. Does the correspondence that you have put in discuss the freight rates that he will charge under different circumstances?—A. It shows the rates that were paid on certain cars.

Q. Does it defend the rates he is charging or does it offer any lesser rate?—A. No, it says those were the actual freights that were paid.

By the Chairman:

Q. Before I forget it, there is a thing that comes to my mind because I had to do with it. You spoke this afternoon about getting one-half of your logs from the Rainy River. You get those by train?—A. By train, yes.

Q. You pay \$2.25 per thousand?—A. No, we pay more, we get them farther away.

Q. Farther than the Rainy River?—A. Yes, from Fort Francis.

By Mr. Knowles:

Q. Referring again to your statement which you handed in to the committee, I might refresh your memory by quoting your actual words. It is only fair to do so since the statement is here before us. Referring to the suggested criminality of the action of Mr. Wilkinson and other men in the village of Pense who had some 80 per cent or more profit on their lumber, you say: 'The parties thus combining are, I am advised, amenable to the law, and liable to be prosecuted, and if the lapse of time is not a bar to proceedings being instituted, should still be proceeded against if the statement made is correct'?—A. I probably should not have said that.

Q. Who advised you of that?—A. I could not say. That may not be it exactly, the wording may not be right there.