

CANADIAN TRADING HOUSES WITH INTERNATIONAL
EXPERIENCE AND INTEREST IN COUNTERTRADE

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| 1) Alcan Trading Ltd. | - barter silicon, electrolytic manganese and other products |
| 2) Agro Company Canada Ltd. | - barter in oil seeds, oil nuts, cereals, and animal foods to CMEA, Hong Kong, Taiwan, Korea and Sri Lanka |
| 3) Bethune Import-Export Ltd. | - barter in food commodities |
| 4) British Metal Corporation (Canada) Ltd. | - Considers barter transactions involving <u>any</u> natural resource commodity |
| 5) Calkins-Burke Ltd. | - interested in all Asian markets, preferably in food products |
| 6) Canadian Packers Ltd. - International Trade Division | - interested in barter |
| 7) Canada Wire & Cable (International) Ltd. | - barter can be negotiated on request |
| 8) Canficorp (Overseas Projects) Ltd. | - has experience in barter with Eastern Europe, Middle East, Far East and other markets |
| 9) Canalux Ltd. | - will barter all products in Communist countries |
| 10) Commodity Trading (Canada) Ltd. | - experience in barter |
| 11) Chisholm Ltd. R.A. | - bartering experience mostly in agricultural products |
| 12) Cometals (Canada) Ltd. | - experience in bartering metal in Eastern Europe |
| 13) Cotts (Canada) Ltd. | - bartering experience in agricultural products, tea, coffee, cement, oil |
| 14) Coutinho, Caro & Co. (Canada) Ltd. | - East Germany - capital goods supplied, steel received |
| 15) Gibbs Nathaniel (Canada) Ltd. | - foodstuff to the U.K. |
| 16) Hollander Canada Ltd. | - experience in bartering all general commodities and manufactured goods with Eastern European countries |
| 17) IMPECO Foreign Trade Company Ltd. | - barter experience in South America and Eastern Europe |
| 18) Imex | - foodstuffs and baking products to Middle East, Africa, and Far East |
| 19) Intercenti Trading Ltd. | - some experience |
| 20) Interimco Ltd. | - interested in barter |
| 21) Interstock Industries Ltd. | - experience in bartering agricultural products |
| 22) Intrafima Ltd. | - experience in barter |
| 23) C. Itoh & Co. (Canada) Ltd. | - experience in barter in all products |

*The firms listed may not undertake all types of countertrade transactions.