

## PRODUCT OPPORTUNITIES

There are many opportunities for the construction of power plants for the private sector and for the *Comisión Federal de Electricidad (CFE)*, Federal Electricity Commission. In addition, under the new ten-year electricity development plan, *Compañía de Luz y Fuerza del Centro (LyF)*, Central Light and Power Company, will be responsible not only for distributing electricity in the Mexico City metropolitan area, but also for the construction of electric power plants. This former *CFE* subsidiary is now an independent company.

In 1994, the *CFE* had projects worth more than US \$6.2 billion under construction. Many of these plants are being fully or partially constructed by private companies under turnkey contracts. Most new *CFE* projects under consideration in 1995 will be financed under build-lease-transfer (BLT), build-operate-transfer (BOT) or other investment-based financing schemes. The greatest opportunities for small- and medium-sized Canadian engineering companies and equipment suppliers are in joint ventures with Mexican or foreign firms that will be bidding on these projects. Canadian companies might also consider forming consortia with other Canadian companies to enter this market.

### CFE PROJECTS IN PROGRESS, 1994

| Project                                                                                | Total Cost<br>(US \$ million) | Scheduled<br>Completion |
|----------------------------------------------------------------------------------------|-------------------------------|-------------------------|
| Aguamilpa, expansion of 960 megawatts                                                  | 937.6                         | June 1994               |
| Zimapán, expansion of 280 megawatts                                                    | 802.9                         | September 1995          |
| Laguna Verde, expansion of 675 megawatts                                               | 781.7                         | December 1994           |
| Petalcalco, construction of units five and six with a capacity of 350 megawatts each   | 762.5                         | January 1995            |
| Petalcalco, construction of units three and four with a capacity of 350 megawatts each | 695.0                         | January 1994            |
| Río Escondido, construction of two units with a capacity of 350 megawatts each         | 675.2                         | January 1995            |
| Adolfo López Mateos, construction of two units with a capacity of 350 megawatts each   | 574.6                         | July 1994               |
| Petalcalco, units one and two with a capacity of 350 megawatts each                    | 573.3                         | December 1997           |
| Topolobampo II, units one and two with a capacity of 160 megawatts each                | 374.5                         | August 1994             |
| Pitirera, installation of miles of cable                                               | 24.2                          | August 1994             |
| Tepic II-Tesistán, installation of 118 miles of cable                                  | 23.0                          | October 1994            |
| Texcoco, installation of miles of cable                                                | 16.6                          | February 1994           |
| <b>Total</b>                                                                           | <b>6241.1</b>                 |                         |

Source: *Comisión Federal de Electricidad (CFE)*, Federal Electricity Commission.