

Women entrepreneurs to meet in Toronto

This October, 700 women business owners from around the world will converge on Toronto for the 37th Annual Congress of Les Femmes Chefs d'Entreprises Mondiales (FCEM).

"Partnership in International Trade" will be the theme of the five-day conference hosted by the Canadian Association of Women Executives and Entrepreneurs at the Royal York Hotel, October 3-8.

The Congress will offer participants an excellent opportunity to make contacts with entrepreneurs in other countries and to discuss international trade issues of interest to businesswomen. The conference will include two series of workshops as well as a two-day trade show where delegates and others will exhibit their products and services.

Founded in France in 1946 by steelworks-owner Mme. Yvonne Foinant, the FCEM

Trade legislation seminar

With the implementation of the Free Trade Agreement (FTA) early this year, a wide variety of new trade legislation has been created.

In an upcoming seminar organized by The Canadian Institute, the impact of these new laws on Canadian business will be explored.

The seminar, "Customs and Trade Law Developments", will take place in Toronto on October 25 of this year.

Expert speakers will discuss the new developments in: rules of origin, import and export restrictions, anti-dumping and countervail, the Harmonized System and more.

Exporters, importers, bankers, controllers, accountants, treasurers, customs and trade consultants, customs brokers, lawyers, chief financial officers—all should consider attending.

For reservations, contact The Canadian Institute at (416) 927-0718.

Agricultural exports rose in 1988

Agricultural trade balance—good results for 1988.

Canada saw a dramatic improvement in its agricultural trade performance in 1988. Exports exceeded imports by \$3.48 billion, an increase of 64 per cent over 1987. Higher international prices for some grains contributed to the sharp increase.

became a European association in 1949 and a world-wide organization in 1960. With almost 30,000 members internationally, FCEM has 28 member organizations in developed and developing countries around the world.

For further information on the conference, contact the FCEM Conference. Tel.: (416) 868-6565 or write to 133 Richmond St. W., Toronto, Ont. M5H 2L3. Fax: (416) 868-0936.

Seminar: New U.S. laws, Canadian interpretations

The impact of new U.S. laws and Canadian interpretations of transfer pricing regulations will be the subject of a two-day seminar scheduled for November 6-7, 1989 at Toronto's World Trade Centre.

The seminar, **Pricing Canadian Goods for Sale in the U.S. Market—Transfer Prices: Tax, Customs and Trade Law Considerations**, is sponsored by The World Trade Institute, World Trade Center, New York.

It will feature leading practitioners in the subject area from both the U.S. and Canada.

Major topics to be covered will include: the impact of the Canada-U.S. Free Trade Agreement on transfer pricing; U.S. and Canadian tax considerations in setting transfer prices to the United States; the U.S. anti-dumping law and countervailing duties; trade law issues; and Customs issues.

Chile pulpmill project gets EDC financing

The Export Development Corporation (EDC) announced it will lend up to \$59.5 million (US) to a Chilean company, Celulosa Arauco y Constitucion S.A. (Celarauco), for the construction of a state-of-the-art pulp mill, the "Arauco II" project.

Arauco I, which was also financed by EDC, and Arauco II are worth over \$1 billion (US). Financing for the second project is shared between EDC, which will finance the Canadian portion of the project, the International Finance Corporation, the export credit agency of Finland and various commercial banks.

Vancouver-based H.A. Simons Ltd. will provide expertise for Arauco II. H.A. Simons Ltd. has been retained by Celarauco to complete the basic engineering work, act as procurement agent, and manager of the project.

Seminar on Brazil

Trade and investment opportunities in Brazil will be discussed at half-day seminars to be held this month and next at cities across Canada. The locations and dates are: Vancouver, September 25; Calgary, September 26; Montreal, September 28; and Halifax, October 27.

For further information, contact M.D.J. Freitas, General Manager, Brazil-Canada Chamber of Commerce. Tel.: (416) 364-4634. Fax: (416) 364-4638.

The seminar will also examine existing U.S. and Canadian laws as well as subsequent changes on both sides of the border.

Canadian speakers will include Nathan Boidman, partner with Phillips & Vineberg, Montreal; and Richard S. Gottlieb, Kaylor & Stock, Quebec.

Speakers from the United States will include Chairman John E. McDermott, Robert L. Eisen and Stephen M. Hudspeth, all partners with Coudert Brothers in New York; and Mark D. Herlach, partner, Coudert Brothers in Washington, D.C.

For further information, contact the World Trade Institute at the World Trade Center in New York. Tel.: (212) 466-3161, or write to Marketing Department, The World Trade Institute, One World Trade Center, 55W, New York, NY 10048.

Management of risk in world business

How to manage risks in international business: that's the subject of a conference to be held at the Westin Hotel in Ottawa, on October 18, 1989.

Organized by the University of Ottawa in conjunction with the Canadian Exporters' Association, experts at the conference will identify risks and suggest ways to foresee and manage them.

Speakers at the conference will include experts in the following areas of international business: exporters, investors, lawyers, insurers, bankers, civil servants, and professors from Canada and other countries. Registration is \$200.

For further information on the conference, contact Lise Gauthier, Faculty of Law, University of Ottawa. Tel.: (613) 564-7047.