

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Buffalo

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries							
	from Canada	35.5	0.0	48.0	0.0	2.15	832 (Enquires)
	from Territory	20.5	0.0	29.3	0.0	1.29	581 (Enquires)
B. Export Promotion Projects and Events		2.0	0.0	0.3	0.0	0.05	2 (Projects/Events)
C. Other Trade Development Activities		0.0	0.0	0.0	0.0	0.00	
D. Promotional Projects		18.0	0.0	10.7	0.0	0.68	8 (Fairs/Miss/Conf.)
E. Servicing Investment Development							
	from Canada	1.0	0.0	0.3	0.0	0.03	6 (Enquiries)
	from Territory	2.0	0.0	1.3	0.0	0.08	16 (Enquiries)
F. Service to Government							
	External Affairs	8.5	0.0	1.3	0.0	0.21	59 (Reports)
	OGDs, Provinces, ETC	3.0	0.0	1.3	0.0	0.10	21 (Contacts)
G. Administration							
	Program Management	3.5	0.0	1.0	0.0	0.10	
	Leave, Professional Dev.	5.0	0.0	6.3	0.0	0.29	
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Total TID Program		99.0	0.0	99.8	0.0	4.98	
H. Other Programs		1.0	0.0	0.0	0.0	0.02	

Canadian Business Visitors: 149  
Local Business Visitors: 135

Trade Officers: 5  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS