

**T**he International Business Opportunities Centre (IBOC) provides a matching service — connecting foreign buyers with Canadian companies. The Centre provides timely, relevant and targeted business leads from the desks of foreign buyers to the doorsteps of Canadian companies.

The following lists some of the Centre's current trade opportunities — for a wider selection, visit the Internet site at [www.iboc.gc.ca/leads](http://www.iboc.gc.ca/leads)

Canadian exporters needing assistance in preparing international bid documents may want to use the international contracts expertise and services offered by the Canadian Commercial Corporation. This Crown Corporation is located at 50 O'Connor Street, Suite 1100, Ottawa, ON K1A 0S6, tel.: (613) 996-0034, fax: (613) 995-2121.

**ETHIOPIA — Substation, Power Transformers and Transmission Line Construction** — (Notice received from the Canadian Embassy in Addis Ababa, Ethiopia.) The Ethiopian Electric Power Corporation has issued an invitation to tender for the Eastern Region Power Transmission Project. Eligible companies are invited to bid for the following contracts: contract ERTP-1 — substation and power transformers — involves the design, manufacture, supply, erection, testing

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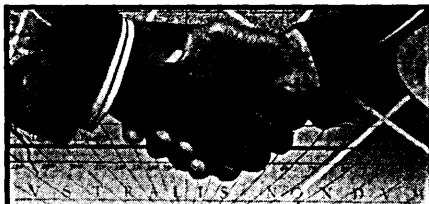
and commissioning of two 25/25/12MVA 132/66/33 kV, one 12MVA 66/15kV, one 25/25/12MVA 132/33/15kV and two 6.3 MVA 66/15kV power transformers and substation equipment; contract ERTP-2 — transmission line — involves the design, manufacture, supply, erection, testing and commissioning of 138.85 km of 132 kV and 50 km of 66 kV transmission lines. Closing date: November 27, 2000. Cost of tender documents: contract ERTP-1 — Birr 1,000.00 and contract ERTP-2 — Birr 1,000.00. Contact: Steve Guertin, IBOC, fax: (613) 996-2635, e-mail: [iboc@dfait-maeci.gc.ca](mailto:iboc@dfait-maeci.gc.ca) quoting case no. 000918-03746. Web site: [www.iboc.gc.ca/webleads.asp?i=1151en](http://www.iboc.gc.ca/webleads.asp?i=1151en)

**INDIA — Rating Trolley for Calibration of Current Meters** — IFI (Notice received from the Canadian High Commission in New Delhi, India.) India has received a US\$142 million credit from the International Development Association (IDA) equivalent to US\$142 million towards the cost of a hydrology project, which includes the design, manufacture, supply, installation and commissioning of a rating trolley for calibration of current meters in the speed range of 0.005 m/s to 6.0 m/s. The rating trolley is to be installed at the existing rating tank length of 122 m, width 2.44 m and depth 2.44 m constructed in RCC, below floor level, in a covered building. The bidder should have had previous experience. Closing date: December 15, 2000. Cost of bid documents: Rupees 4,000 or

US\$100 (non-refundable). All bids must be accompanied by a bid security in the currencies of the bid or in U.S. dollars equivalent to Rupees 600,000. Contact: Steve Guertin, IBOC, fax: (613) 996-2635, e-mail: [iboc@dfait-maeci.gc.ca](mailto:iboc@dfait-maeci.gc.ca) quoting case no. 000829-03485. Web site: [www.iboc.gc.ca/webleads.asp?id=1150en](http://www.iboc.gc.ca/webleads.asp?id=1150en)

**ETHIOPIA — Reinvitation to Prequalification for Civil Works in the Construction of Arch Dam Structures, Power Waterways, Powerhouse** — (Notice received from the Canadian Embassy in Addis Ababa, Ethiopia.) The Ethiopian Electric Power Corporation intends to prequalify contractors for civil works related to the Tekeze Hydro Electric Power Project. The project consists mainly of an arch dam, a power tunnel and a 300 MW underground powerhouse and associated access roads and tunnels including a permanent residential campsite. The works under each lot are: Lot 1B — permanent residential campsite; Lot 2 — arch dam ancillary structures; Lot 3 — power waterways and powerhouse structures. Powerhouse equipment will be supplied and installed under Lot 4 (mechanical equipment) and Lot 5 (electrical equipment). The substation will be supplied and constructed under Lot 6 and 230V overhead transmission line to Mekele will be designed, supplied and erected under Lot 7. Closing date: November 30, 2000. Cost of prequalification documents: Birr 400.00 (non-refundable). Contact: Steve Guertin, IBOC, fax: (613) 996-2635, e-mail: [iboc@dfait-maeci.gc.ca](mailto:iboc@dfait-maeci.gc.ca) quoting case no. 000918-03747. Web site: [www.iboc.gc.ca/webleads.asp?id=1152en](http://www.iboc.gc.ca/webleads.asp?id=1152en)

IBOC trade opportunities — find out more at [www.iboc.gc.ca](http://www.iboc.gc.ca)



## International Business Opportunities Centre

As Team Canada Inc's Sourcing Centre, the International Business Opportunities Centre (IBOC) matches business opportunities from around the world with the business interests of Canadian exporters, particularly small and medium-sized enterprises. IBOC offers a value-added service to Trade Commissioners by directly contacting Canadian companies about foreign trade leads.

To pursue our international trade leads, check out our Web site at [www.iboc.gc.ca](http://www.iboc.gc.ca) (particularly our E-Leads® and Web-Leads®).