

"London Assurance Corporation" has been licensed to transact in British Columbia, the business of automobile insurance, in addition to Marine Insurance. Richards, Akroyd & Gall, 325 Homer Street are the Vancouver Agents.

"United States Fire Insurance Company" has been licensed to transact in British Columbia, the business of explosion insurance (including riot and civil commotion) and automobile insurance (excluding loss by reason of bodily injury to the person). The provincial head office is Vancouver, Mr. H. A. Robertson, insurance agent, Vancouver, manager for Seeley & Company is attorney for the Company.

#### IMPERIAL LIFE OFFICIALS ON WESTERN TRIP.

Mr. James F. Weston, managing director of the Imperial Life Assurance Company, Toronto, was in Vancouver last week on his regular annual trip in the agency field. While here the agency organization held a convention which was addressed by the managing director, Mr. D. Matheson, secretary-treasurer and Mr. George H. Hunt, superintendent of agencies, and concluded with a banquet at the Hotel Vancouver. The agency force of Canada is meeting in Banff and when this is concluded they will proceed to the Canada Life Underwriters' Convention to be held at Calgary from the 19th to the 22nd.

Mr. Weston was asked as to the life insurance outlook and replied that never was he more impressed with the future of the life insurance business than he is at the present time. The quota for the year had already been met and the remainder of the year still held out large prospects for underwriting. Due to the war and the epidemic of spanish influenza life insurance had advanced more rapidly than he could have expected and the tremendous services which life insurance rendered to the people of Canada through the war and the epidemic had tremendously impressed the public conscience with the value of insurance and the service which it renders the entire social community. He stated that dur-

ing October, November and December last year, Canadian life companies had paid out over \$6,000,000 to beneficiaries and that all the companies both large and small, both young and old had withstood the strain without any impairment of reserve. This he regarded as a wonderful testimony to the stability of the life companies doing business in Canada and had evoked a remarkable public response in the confidence which the public bore toward the life companies and in the very large increases which the business was experiencing. Mr. Weston was indeed pleased with the business which the Imperial was doing in British Columbia and complimented Mr. Stanley Henderson and the agency staff on their splendid results. He looked, however, for a maintenance of the present rate and would not be astonished if even more favourable results were obtained before the year were over.

Mr. E. H. Beazley, managing director of the Union Steamship Company, has placed a contract with the British Columbia Marine Railway, Vancouver, for the construction of a steel vessel 145 feet long for the Selma Park and Buceaneer Bay run. Delivery is expected in April, 1920.

Sir Henry Drayton, chairman of the Railway Board of Canada, has been appointed Minister of Finance in succession to Sir Thomas White. The Honourable Frank B. Carvell has been appointed to succeed the new Finance Minister.

Dr. S. F. Tolmie, member of Parliament for Victoria, has been appointed Minister of Agriculture in the Dominion Cabinet.

The Crawford-Harris Advertising Service, Standard Bank Building, Vancouver, has been granted recognition by the Canadian Press Association. This places this well-known local advertising agency on the same basis as the large advertising agencies of Eastern Canada.

## SAFETY—SERVICE—SATISFACTION

THE organization of The Royal Trust Company is efficient and well-balanced, carried out on such lines as provide for the thorough accommodation of its clientele.

This Company's management, staff and equipment are all that the most exacting could desire, and no assistance that will facilitate good service is wanting.

Systematic, business-like methods of administration add materially to the confidence inspired by The Royal Trust Company's directorate.

Vancouver Branch—732 DUNSMUIR STREET

W. H. HOGG,

Member of Vancouver Advisory Board

A. M. J. ENGLISH, Manager.

Victoria Branch—206-7 UNION BANK BUILDING

F. E. WINSLOW, Manager.

# THE ROYAL TRUST CO

EXECUTORS AND TRUSTEES

HEAD OFFICE: MONTREAL

BRANCHES  
CALGARY  
EDMONTON  
REGINA  
VANCOUVER  
VICTORIA  
WINNIPEG

BRANCHES  
TORONTO  
HAMILTON  
OTTAWA  
QUEBEC  
ST. JOHN, N.B.  
HALIFAX  
St. Johns, Nfld.