

THE BUSINESS SITUATION

Winnipeg, Oct. 19.

In some lines the effect of the slow grain movement has been seriously felt for the first time and there is no doubt but that business has been suffering in a quiet way from this cause, notwithstanding the fact that there has been much activity in some lines since harvest. Fine weather now will soon restore confidence. Values hold steady and firm in most lines. Bulk clearings at Winnipeg have been somewhat larger than last week and very much larger than last year as will be seen from our report elsewhere in this issue.

WINNIPEG MARKETS

Winnipeg, Oct. 19.

(All quotations, unless otherwise specified, are wholesale, for such quantities as are usually taken by retail dealers, and are subject to the usual variations on large quantities and to cash discounts.)

ROOTS AND SHOES

Root and shoe houses continue to book good orders for spring trade and the prospects for the coming season are about as good as could be wished. Sorting trade for immediate shipment also good. Reports from other points indicate that makers are becoming uneasy over the continued strength in the leather market and some are of the opinion that an advance in book and shoe prices will have been made if present conditions are maintained. Its value is now greater than for many months back and shoes are still selling at good spring prices. Both in the United States and Canada the factories view this phase of the situation with concern and make no concealment of the fact that they would like to put up prices to correspond more nearly to the cost of leather. Of course, there is a chance of leather coming down which would suit them better.

BUILDING MATERIAL.

Demand is steady and there are no changes in prices which we quote as follows: Rubblestone \$1.00 per cord, \$2.50 per cubic yard; white lime, 20¢ per bushel; grey lime, 15¢ to 16¢ per bushel. Veneer, 10¢ to 15¢ per foot, and kiln run, 6¢ per thousand.

FISH

Demand is good and market steady at the following prices: Whitefish, 5¢ per pound; smoked, 4¢ per pound; lake, 3¢; trout, 10¢; salmon, 12¢; halibut, 12¢; smoked gold-eye, 35¢ to 45¢ per dozen; fresh cod, 7¢ per pound; salt cod, 1¢; Labrador herring, 8¢ per barrel; 8¢ salt mackerel, \$1.80 per cask; Holland herring, 10¢ to 12¢; boneless blue mackerel, 10¢; oysters, 25¢ per gallon for select; finnan haddock, 12¢ lb.

DRUGS

Locally drugs are the most active line of goods on the market and it is their October business is beating all previous records for the month. As article prices are generally higher, black pepper is again higher and is now good value at the price we quote in this list elsewhere. Black pepper is the easier and now quoted at 28¢ per cask for German. The New York & Point and Drug Report for this month gives the following list of changes in this city: Advanced—Menthol, 5¢; guarana, 25¢; cayenne, 10¢; ground seed, 5¢; oil peppermint, 8¢; tragacanth, 25¢; gamboge, 5¢; colchicum, 25¢; 25¢; larkspur seed, 25¢; wood, 25¢; belladonna—optum 25¢; oil anise, 5¢.

DRY GOODS

Dry goods trade continue active although there is not the pressure for goods that we noted a few weeks ago. Travellers orders show satisfactory volume and mail order business is also good. House trade is improving with the weather. Values hold steady at all the clothing houses here. The range of spring samples is being increased by fresh arrivals every week.

GROCERIES

Trade is good and prices on nearly all staple lines are unchanged. Green Rio coffee is highest since our

last issue and is now worth \$2.50 to 3¢ here, the former price being in inferior grades. This advance has been caused by unfavorable prospects for the growing crop in Brazil. In all probability the advance will be permanent. Herring in half barrels are reported scarce at 15 to 25¢ here or here. Cudfish have also advanced to the extent of 4¢ per pound. Other lines of food and feed are unchanged. New currents have not yet arrived but are expected shortly. The price of Valencia raisins are quoted this week at \$2.05 to \$2.10 for off stock and \$2.10 to \$2.15 for picked. Evaporated apples remain unchanged. Winnipeg jobbing prices will be found on our prices current page.

GREEN FRUITS

Demand for all seasonable lines of green goods, apples are offering most freely. The grape season is about closed. Shipments now on the way from Ontario will be the last for the season as a heavy frost in the growing districts has damaged the remaining portion of the crop. The price for remaining stock has been advanced to 30¢ per basket Malaga grapes in large lots are now in Canada. In the U. S. we quote: Apples, snows, \$8.00; Gravenstein, \$5.00; Spies, \$2.50; fancy, \$2.00; Empire, \$1.50; Golden fall apples, \$1.00 to \$1.50; 5 bbl. lots, 15¢ off; American fancy reds, \$5.00; green, \$4.00; 5 bbl. lots, 15¢ off; 25 pears, \$2.75 box; bananas, per bunch, 8¢; Tokay grapes, \$3.25; lemons, 20¢ per dozen; limes, 15¢ per dozen; New \$5.50; 10¢ and smaller, 8¢; Malaga grapes, \$8.00 per keg; coconuts, \$1 per dozen; eggs, 10¢ per dozen; tomatoes, 25¢; celery, per dozen, 35¢; cabbage, per pound, 2¢; citron, per pound, 10¢; cauliflower, per pound, \$1.50; oysters, per gallon, \$2.50; honey, per pound, 12¢ to 16¢; fish, 12¢ to 16¢; 12¢ lb. per pound; finnan haddock, 12¢ lb.

FUEL

Demand in this market is seasonably good. The only change to note in the price of fuel is a drop of 25¢ per ton in the price of No. 1 oil. This is now quoted at \$1.00 per ton delivered here. It is understood that the shipping companies are not to be the part of dealers to get the business on a strictly cash basis and the price has been advanced to \$1.00 per ton, where credit sales can hardly be permissible. We quote prices as follows: Pennsylvania anthracite, egg, stove and No. 1 nut, \$10.50 per ton delivered; retail, No. 2 nut, \$9.00; Canadian anthracite, \$9.50 per ton; egg, stove and size, and \$8 for nut; coal bituminous, \$7.00 per ton; United States anthracite, egg, stove and size, \$10.00; No. 1 nut, \$10.00; No. 2 nut, \$9.00; No. 3 nut, \$8.00; No. 4 nut, \$7.00; No. 5 nut, \$6.00; No. 6 nut, \$5.00; No. 7 nut, \$4.00; No. 8 nut, \$3.00; No. 9 nut, \$2.00; No. 10 nut, \$1.00; No. 11 nut, \$0.50; No. 12 nut, \$0.25; No. 13 nut, \$0.10; No. 14 nut, \$0.05; No. 15 nut, \$0.02; No. 16 nut, \$0.01; No. 17 nut, \$0.005; No. 18 nut, \$0.002; No. 19 nut, \$0.001; No. 20 nut, \$0.0005; No. 21 nut, \$0.0002; No. 22 nut, \$0.0001; No. 23 nut, \$0.00005; No. 24 nut, \$0.00002; No. 25 nut, \$0.00001; No. 26 nut, \$0.000005; No. 27 nut, \$0.000002; No. 28 nut, \$0.000001; No. 29 nut, \$0.0000005; No. 30 nut, \$0.0000002; No. 31 nut, \$0.0000001; No. 32 nut, \$0.00000005; No. 33 nut, \$0.00000002; No. 34 nut, \$0.00000001; No. 35 nut, \$0.000000005; No. 36 nut, \$0.000000002; No. 37 nut, \$0.000000001; No. 38 nut, \$0.0000000005; No. 39 nut, \$0.0000000002; No. 40 nut, \$0.0000000001; No. 41 nut, \$0.00000000005; No. 42 nut, \$0.00000000002; No. 43 nut, \$0.00000000001; No. 44 nut, \$0.000000000005; No. 45 nut, \$0.000000000002; No. 46 nut, \$0.000000000001; No. 47 nut, \$0.0000000000005; No. 48 nut, \$0.0000000000002; No. 49 nut, \$0.0000000000001; No. 50 nut, \$0.00000000000005; No. 51 nut, \$0.00000000000002; No. 52 nut, \$0.00000000000001; No. 53 nut, \$0.000000000000005; No. 54 nut, \$0.000000000000002; No. 55 nut, \$0.000000000000001; No. 56 nut, \$0.0000000000000005; No. 57 nut, \$0.0000000000000002; No. 58 nut, \$0.0000000000000001; No. 59 nut, \$0.00000000000000005; No. 60 nut, \$0.00000000000000002; No. 61 nut, \$0.00000000000000001; No. 62 nut, \$0.000000000000000005; No. 63 nut, \$0.000000000000000002; No. 64 nut, \$0.000000000000000001; No. 65 nut, \$0.0000000000000000005; No. 66 nut, \$0.0000000000000000002; No. 67 nut, \$0.0000000000000000001; No. 68 nut, \$0.00000000000000000005; No. 69 nut, \$0.00000000000000000002; No. 70 nut, \$0.00000000000000000001; No. 71 nut, \$0.000000000000000000005; No. 72 nut, \$0.000000000000000000002; No. 73 nut, \$0.000000000000000000001; No. 74 nut, \$0.0000000000000000000005; No. 75 nut, \$0.0000000000000000000002; No. 76 nut, \$0.0000000000000000000001; No. 77 nut, \$0.00000000000000000000005; No. 78 nut, \$0.00000000000000000000002; No. 79 nut, \$0.00000000000000000000001; No. 80 nut, \$0.000000000000000000000005; No. 81 nut, \$0.000000000000000000000002; No. 82 nut, \$0.000000000000000000000001; No. 83 nut, \$0.0000000000000000000000005; No. 84 nut, \$0.0000000000000000000000002; No. 85 nut, \$0.0000000000000000000000001; No. 86 nut, \$0.00000000000000000000000005; No. 87 nut, \$0.00000000000000000000000002; No. 88 nut, \$0.00000000000000000000000001; No. 89 nut, \$0.000000000000000000000000005; No. 90 nut, \$0.000000000000000000000000002; No. 91 nut, \$0.000000000000000000000000001; No. 92 nut, \$0.0000000000000000000000000005; No. 93 nut, \$0.0000000000000000000000000002; No. 94 nut, \$0.0000000000000000000000000001; No. 95 nut, \$0.00000000000000000000000000005; No. 96 nut, \$0.00000000000000000000000000002; No. 97 nut, \$0.00000000000000000000000000001; No. 98 nut, \$0.000000000000000000000000000005; No. 99 nut, \$0.000000000000000000000000000002; No. 100 nut, \$0.000000000000000000000000000001.

HARDWARE

Fine weather has increased the demand for many lines of hardware and we note considerable activity towards the close of the month. As materials are in good demand, also gloves and winter lines of domestic goods, the hardware trade is doing well. Figures which we give elsewhere in this issue. Advances from foundry centres in the West are being received at the feature at iron furnaces and steel mills. While old orders are filled as fast as they come in, there is an immediate prospect of catching up with the contracts, especially as each day brings new orders.

IMPLEMENTS ETC.

Present operations are mainly confined to ploughs and tractors, shovels, and winter lines such as feed cutters, etc. There is a fairly good trade moving in plows. In the far west some threshing trade is still being done. Collections are receiving a good deal of attention in Winnipeg offices and quite a lot of money is being gathered up in various parts of the country. Values hold steady at all the clothing houses here. The range of spring samples is being increased by fresh arrivals every week.

LUMBER

The recent unfavorable weather has caused a considerable falling off in the demand for lumber. The prices of the coarser kinds, which are mostly used

for outdoor work. There is still a great deal of building work to be finished up in both city and country which means that lumber is still wanted but no more in large quantities. It has been undertaken lately. Mills are well caught up with their orders now, and a month or two ago they were behind. Advances from British Columbia and the Pacific coast are very busy and are getting a large amount of foreign trade. Sash and doors and other work are being done here. Prices for all lines are unchanged.

LEATHER

The leather market is a little unsettled just at present but the general feeling is one of confidence. Exported advices from the east have stated that markets have an upward tendency which has naturally had an effect in strengthening prices here, but the opinion is held by many that the present high prices are not justified and trading has been limited to current requirements for that reason. Hides have reached a high price in Chicago and other markets but there is no assurance that they will stay up for any time so that leather is not held in so very much strength to leather. Winnipeg jobbing prices will be found on our prices current page.

PAINTS, OILS AND GLASS

The market here is unchanged. Prices held steady and firm on all lines. New Linsed oil is not in the market yet. Prices are given on another page.

STOVES

Leading dealers state that the recent setback to threshing operations has had a depressing effect upon their trade in winter goods and that the demand for stoves is not so strong. If the fine weather now prevailing continues they expect that much of this lost ground will be recovered and on the whole a very satisfactory season's trade will be accomplished. Values hold steady and there are no changes to note.

SCRAP.

We quote prices as follows: No. 1 cast iron, 7¢ from 7¢; No. 2 cast iron, 6¢ from 6¢; No. 3 cast iron, 5¢ from 5¢; No. 4 cast iron, 4¢ from 4¢; No. 5 cast iron, 3¢ from 3¢; No. 6 cast iron, 2¢ from 2¢; No. 7 cast iron, 1¢ from 1¢; No. 8 cast iron, 10¢ from 10¢; No. 9 cast iron, 9¢ from 9¢; No. 10 cast iron, 8¢ from 8¢; No. 11 cast iron, 7¢ from 7¢; No. 12 cast iron, 6¢ from 6¢; No. 13 cast iron, 5¢ from 5¢; No. 14 cast iron, 4¢ from 4¢; No. 15 cast iron, 3¢ from 3¢; No. 16 cast iron, 2¢ from 2¢; No. 17 cast iron, 1¢ from 1¢; No. 18 cast iron, 10¢ from 10¢; No. 19 cast iron, 9¢ from 9¢; No. 20 cast iron, 8¢ from 8¢; No. 21 cast iron, 7¢ from 7¢; No. 22 cast iron, 6¢ from 6¢; No. 23 cast iron, 5¢ from 5¢; No. 24 cast iron, 4¢ from 4¢; No. 25 cast iron, 3¢ from 3¢; No. 26 cast iron, 2¢ from 2¢; No. 27 cast iron, 1¢ from 1¢; No. 28 cast iron, 10¢ from 10¢; No. 29 cast iron, 9¢ from 9¢; No. 30 cast iron, 8¢ from 8¢; No. 31 cast iron, 7¢ from 7¢; No. 32 cast iron, 6¢ from 6¢; No. 33 cast iron, 5¢ from 5¢; 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