

else it would be
man who had
heart some-
came he found
a horse race.
horse I backed
und, and then
starting-post."
But, my dear,
both ways?"
mples of honey
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ain buying from us
in the line of Fire-
ding Materials for
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of Oshawa
Winnipeg, Vancouver

your honey produced, you have got to dispose of it. You have comb honey. The first thing you have to consider is the grading. One large New York producer sets up on his bench in front of his various helpers samples of different grades of honey. He takes a comb of what he considers fancy honey. He puts one such comb in front of each operator, and he says, "When you are in doubt, compare it with that; when it compares closely with that, grade it as fancy; if it does not, do not put it in the fancy grade under any consideration. He can do that very well, because he has found his crop, as it is with the honey here, is all from one source, all from clover, or all from linden, or all from buckwheat. Now, with the small producer, he tries to make up a few grades of honey; he picks out all the handsome white boxes,

and they go to the market and are sold. A customer comes into the store and takes a box of that honey and his family like it, and he goes in the next week and says, "I want another box." He gets a box out of the same crate, but the family do not like it at all; it has a different flavor, and that man does not understand. It is a slow process to get the public to understand that honey varies. If you are sending your honey to market, I believe it is absolutely essential to put only the same kind of honey into the same case for shipment. If you have got varied kinds of honey, either sell it at home or in such a way that people are going to understand that they are different flavors.

With the extracted honey you have got something even more complex. The average purchaser with us fancies a golden

(To be continued)

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stroys the germs of disease in the af-
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and allows Nature to heal them. Our
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