

bills of lading, etc. The law of bankruptcy, with special reference to the rights of creditors. Three hours. One and one-half units. Prerequisite, Business Law 1. Second term. Business litigation. Functions of the various state and federal courts, the manner in which litigation is conducted, and the problems of the business man relating thereto. Prerequisite, Business Law 1. Three hours. One and one-half units. Assistant Professor CALLENDER.

BUSINESS LAW 4. *Railway Law*.—The duties of the carrier to the shipper, of the shipper to the carrier, and of both to the public. A study of such laws as the Carmack Amendment, Uniform Bills of Lading Act, and the Federal Railroad Law of 1920; and the preparation of a research paper on some railroad problem by every student, and its presentation in class. Prerequisites, Business Law 1, Commerce and Transportation 5. Open to Juniors, Seniors and Graduates. Both terms. Two hours. Two units. Assistant Professor RAINE, Mr. SHERTZ.

## COMMERCE AND TRANSPORTATION

COMMERCE AND TRANSPORTATION 1. *The Business of American Commerce*.—Part I: Markets and methods of marketing manufactures and minerals. Part II: Agricultural products. Location and classification of producing districts and markets; organization and methods of purchase and sale; inspection and grading; trade practices, facilities and costs; public regulation of commercial distribution; financing of crops; prices and price factors. Prerequisites, Geography and Industry 1, Sophomore standing. Both terms. Three hours. Three units. Professor G. G. HUEBNER.

COMMERCE AND TRANSPORTATION 2. *Foreign Trade Methods*.—Organization and activities of export merchants, export commission houses, manufacturers, export agents, foreign agencies and foreign middlemen, export departments, co-operative exporting, export salesmen and branch houses. Foreign trade correspondence, advertising and the cable. The export order; price quotations and terms; packing for export. Financial settlement and credit. Trade promotion by government and private agencies; treaties; trade-marks and patents. Importing methods and custom house procedure. Factors affecting export methods and foreign markets. Prerequisite, Junior standing. Both terms. Three hours. Three units. Professor G. G. HUEBNER.

COMMERCE AND TRANSPORTATION 3. *Exporting Problems*.—Problems encountered by American exporters to selected markets in Latin-