

# New and Improved WIN Online Coming Your Way

Thank you for providing your comments and feedback on the latest release of WIN Online. To provide you with the tools you need, we will be making numerous improvements to WIN Online.

### You asked...

- To know right away if a company has a Post Support Unit note, rather than having to check its tracking records.
- To have a company's recent results, visits, and the posts involved, displayed front and centre.
- For easier entry of tracking records.
- For better compatibility between Outlook and WIN Online.

### We will build...

- A new company 'business card' that shows whether a Post Support Unit note is available.
- A new company 'business card' that shows the last twelve months' results, visits and the posts that were involved.
- A button on the toolbar that allows you to enter tracking records from virtually any screen.
- A function that allows you to import Outlook data into WIN Online, and export WIN Online data to Outlook.

You made many more requests than what is listed above, including WIN automatically entering bring forwards in your Outlook calendar, a WIN e-mail function that would automatically

track e-mails sent, and three letter keyword searching (e.g., oil and gas). In a world of limited resources, however, we can't deliver absolutely everything. The WIN Online Advisory Group, com-

posed of 20 post representatives, and 10 representatives from Canada met in Ottawa to decide what to include in the new WIN Online.

## 95% updated!

In September 1999, TCE set an ambitious goal for itself:

### Update the data for 95% of companies registered in WIN.

This was no small task, considering that as of June 15, 1999, only 45% of WIN companies met the necessary criteria. Countless phone calls and faxes were required to refresh the data of registrants. However, the commendable effort and hard work of the group in TCE responsible for updating company information paid off. Thousands of updates later, on January 4th, the target of 95% companies updated was reached. More than half of the 31,820 companies registered in WIN were updated in the space of seven months! Kudos to the TCE WIN client information group!



Front Row (L to R): Dolores Renaud, Debbie Laplante, Sophie Malette, Sandra Chartrand, Ginette Caron, Pat Conlon.  
Back Row (L to R): Francis Uy, John Simpson  
Missing: Edith Seguin