

Lawrance Contemporary Furn.
P.O.Box 3969, 633 University
San Diego
California, 92103

Phone No: 619 291 1911

Edward Haimsohn, President

Lawrance Contemporary Furniture is a medium to high-end contemporary furniture retailer. Ed Haimsohn heads up a buying group which purchases for 15 retail stores. Lawrance own two of these. Lawrance has a turnover of about \$3 million in its own right. Interested in expanding into KD currently only sells one line from the US wall and bedroom system producer, Techline. Buys Techline because considers it the best value, but has an open mind.

Reliable Stores
6301 Stevens Forest Road
Columbia
Maryland, 21045

Phone No: 301 997 3816

Richard Barnett, President

Reliable Stores controls 75 stores along the eastern seaboard. Sales volume is excess of \$140 million. Stores located Connecticut, Maryland, Virginia, Washington, West Virginia, Tennessee, N. Carolina, and Pennsylvania. Group includes: White & Weeks, Ball Bros., B+L, Phillip Levy, Gross, and Hub. Plans aggressive growth. Full service retailer.

Rubensteins
115 West 8th Avenue
Eugene
Oregon, 97401

Phone No: 503 485 8191

Bob Rubenstein, President

Rubensteins operate 4 contemporary furniture stores in Oregon and Washington State.