

The company's products are marketed in Canada, the United States, Europe, South America, Africa, Asia and the Orient, and are exclusively distributed in Nedco/Westburne (Canadian) outlets and Graybar (U.S.) outlets.

### **Audor Communications Inc.**

2700 Lancaster Road  
Ottawa, ON K1B 4T7  
Telephone: (613) 523-9933  
Telex: 053-3172  
Fax: (613) 523-0242

**KEY PERSONNEL:**

Robert P. Welland, *President*  
Robert Mogk, *Marketing Manager*

Audor Communications Inc. (ACI) specializes in the manufacture and turnkey supply of customized communication systems. Products and systems include air and marine traffic control communication systems; solid-state and microprocessor-based radio/telephone patching, radio/antenna switch systems; Quasi Doppler direction finders and VHF transmitters/receivers; lightning protectors; digital clocks; and master-slave systems. Air-traffic control and marine-communications control systems are designed to customer requirements. The company also provides consulting services, installation and offshore training.

Although established in 1979, ACI employees have many years of experience in telephony and communications. Most of the firm's business is from the sale of custom VHF and UHF ground-to-air communications systems to offshore customers. ACI has been active in Malaysia, West Africa (Ghana, Togo, Ivory Coast, Guinea, Liberia, Sierra Leone), Mexico, Cuba, Algeria, the United States, United Arab Emirates, Chile, Venezuela and the Caribbean.

### **B.E.L.-Tronics Limited**

2422 Dunwin Drive  
Mississauga, ON L5L 1J9  
Telephone: (416) 828-1002  
Telex: 06-960397  
Fax: (416) 828-2951  
**KEY PERSONNEL:**  
R.J.C. Sagl, *President*  
R.E. Şagl, *Vice President*

B.E.L.-Tronics Limited is a designer and manufacturer of high-technology electronic products that include complete satellite systems consisting of dish antenna, LNA, block down-converter; stereo receiver and satellite accessories; and the Micro Eye radar detector line.

### **Bell Canada International Inc.**

One Nicholas Street, 9th Floor  
Ottawa, ON K1N 9M1  
Telephone: (613) 563-1811  
Telex: 053-4849  
Fax: (613) 563-9679  
**KEY PERSONNEL:**  
Brian A. Tickle, *Chairman, Chief Executive Officer, President*  
Donald G. Wright, *Executive Vice President*  
Ron Carwardine, *Director, Marketing Operations*

Bell Canada International Inc. offers expert services to overseas clients — network and customer/support and management — in all areas of telecommunications. These services include consultation and training, installation, operations and maintenance, and management of the telecommunications environment. As a subsidiary of Bell Canada Enterprises, the company has access to the technical, managerial and scientific expertise of Bell Canada, Northern Telecom and Bell-Northern Research. It maintains branch offices in Reston, Virginia, United States; Kuala Lumpur, Malaysia; and Baghdad, Iraq; and has managed projects in more than 70 countries. One such project includes the operation, maintenance and management of the Saudi Arabia Telephone Expansion program since 1977.

### **BG Checo International Limited Products and Systems Division**

5845 Couture Boulevard  
Saint-Léonard, PQ H1P 1A8  
Telephone: (514) 329-3912  
Telex: 05-828680  
Fax: (514) 329-3911

**KEY PERSONNEL:**

D. Chen, *President*  
A. Frèrejean, *Vice President, Business Development*

BG Checo International is a manufacturer of SCADA systems, fault-location systems, sequence-of-events recorder, intelligent annunciators, transient-fault recorders, remote terminal units, utility power distribution, sub-station equipment, programmable controllers, motors and variable speed drivers.

### **BMS Communications Services Ltd.**

2176 Willingdon Avenue  
Burnaby, BC V5C 5Z9  
Telephone: (604) 293-1831  
Telex: 04-352848  
Fax: (604) 293-1237

**KEY PERSONNEL:**

Raymond Mol, *President and Chief Executive Officer*  
Robert G. McLaughlin, *Vice President*  
John D. Brown, *Marketing Manager, Micro-Transmission Division*

BMS Communications Services Ltd. (BMS) specializes in the provision of communications systems on a turnkey (E.F.&I.) basis, and the provision of design, installation, commissioning and project management services to telecommunications manufacturers and users.

BMS, as a non-biased integrator and system designer, can provide telecommunications systems whose component parts are sourced from various manufacturers for their superior performance. Systems can incorporate telephone switching, satellite, mobile,