

ANNEX 'C'

FUTURE INDUSTRY IDENTIFIED PROSPECTS IN CHINA

B.C Lines

Encourages to follow up on possible joint shipping arrangements with China.

Bombardier Inc.

Company feels that a potential exists for their model 251 plus engine, as the Chinese Railway's requirements are immense for the foreseeable future. Engine could also be used in generator sets and marine applications.

In addition, the company will be following mass transit business opportunities in China.

CAE

Pursuing aviation business in China. specially flight simulators.

CANAC Consultants Ltd.

Potentials exist in areas of railway computer field, field of railway telecommunications, fiber optics, public telecommunications, container transport and container handling facilities.

Canada Steamship Lines

Concluding an agreement for the transfer of self-unloading bulk carrier technology to China.

Canadair

Pursuing aviation business, specially the challenger jet.

Canadian Institute of Guided Ground Transport

The Chinese Academy of Railway Sciences has invited CIGGT to give a seminar series on operations analysis using computer models and track maintenance technology which could lead to sales of maintenance equipment by Canadian suppliers.

Canadian Pacific Consulting Services Ltd.

CPCS is presently awaiting word on Phase II of the Shanxi Province coal handling project - detailed engineering and construction. They understand that the project is presently under consideration by the State Planning Commission; once final approval is received, likely later this spring, they expect to be called to negotiate.