

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 301-ADDIS ABABA

007-POWER & ENERGY EQUIP. & SERV.
ETHIOPIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

HYDRO

ASSIST CDN CONSULTING COMPANY TO ARRANGE CONTRACT FOR POWER
GENERATION STUDY FOR EELPA.

CONTRACT FINALIZED IN ITS QUARTER 1987 FOR
AFDB-FINANCED STUDY.

INCREASE NUMBER OF CONTACTS WITH EELPA, CENTRAL PLANNING COMMITTEE
AND GOVT PROCUREMENT AGENCIES TO PROMOTE CDN EXPERTISE.

BETTER AWARENESS OF CDN TECHNICAL EXPERTISE
LEADING TO POSSIBLE INVITATIONS TO DEMONSTRATE
CAPABILITY OR PREQUALITY ON PROJECTS FOR
GOODS/SERVICES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ASSIST MORE CDN CONSULTING COS. FOR POWER
GENERATOR STUDY, MINING, EXPLORATION AND
IMPLEMENTATION OF TURN KEY PROJECTS.

QUARTERLY RESULTS REPORTED:

A CDN FIRM AWAITING TO SIGN CONTRACT FOR GAS
PIPELINE PROJECT. -A CDN FIRM NEGOTIATING ON
OIP DRAFT CONTRACT WITH EELPA. -CDN FIRM SOLD
SURVEYING EQPT TO GEOLOGY DEPT. OF MINES.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----