

PROGRAM RESULTS: AFRICA MIDDLE-EAST

BUSINESS ACTIVITY

During the January - March 1992 period ten posts reported the following business activity:

49 EXPORT SALES WORTH \$96 MILLION

11 NEW BUYING CONNECTIONS/56 AGENCY AGREEMENTS

8 NEW JOINT VENTURES WORTH \$35.8 M/0 LICENSING AGREEMENTS

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

1 CANADIAN INVESTMENT IN TERRITORY

12 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

\$ 25 million new joint venture to rehabilitate & operate Ghana Consolidated Diamond Mines Ltd.
(Accra)

\$ 15 million sale of Shuaiba oil refinery (Kuwait)

\$ 10 million new joint venture for hardshell medicinal capsule plant (Riyadh)

\$5.8 million sale of airborne geophysical survey (Tehran)

\$ 5 million sale of 71 iron ore cars (Lagos)

\$ 2 million sale of 3 T.V. transmitters (Lagos)

KEY STATISTICS: for the ten posts reporting workload information

			Missions Reporting To
			GBT
No. Trade Enquiries	Cdn		3234
	Local		3095
No. Investment Enquiries	Cdn		30
	Local		127
No. Business Visitors	Cdn Pr/Pub		500/83
	Local Pr/Pub		836/233