

## Singapore Health Care

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through a permanent sales office.

In addition to listing and explaining various tax incentives and regulations, the sectoral analysis also lists key government and industry contacts, major government and private hospitals, major distributors of pharmaceutical products, and major pharmacies.

Copies of *Sectoral Analysis-Singapore Healthcare Products Industry* are available through Info Export, toll free 1-800-267-8376 (Ottawa area: 993-6435). Fax: (613) 996-9709.

# PUBLICATIONS

*Assessment of Singapore as a Regional Center* is an analytical overview of investment and business opportunities in Singapore. The brochure, prepared for the Commercial Section of the Canadian High Commission in Singapore, provides the initial information needs of Canadian organizations interested in participating in these business areas. The analysis reveals that the Singapore government has an array of incentives designed to attract

foreign technology enterprises to upgrade its local technology base. Among the incentives are such 'sweeteners' as a corporate tax rate of 10 per cent for 10 years — the regular corporate tax rate is 32 per cent — for companies establishing their regional headquarters in Singapore and the Special Pioneer Status arrangement — for manufacturing and service businesses — which gives incoming businesses full tax exemption from corporate income taxes for a period of five to 10 years. In addition to being a leading entrepot and the gateway to Asia Pacific markets, Singapore also offers abundant capital for joint ventures and allows 100 per cent foreign ownership of companies. As well, there is no capital gains tax. Copies of the analysis are available through Info Export, toll-free tel.: 1-800-267-8376 (Ottawa area: 993-6435). Fax: (613) 996-9709.

## Puerto Rico Food Show — Continued from page 11

Rican market — which generates sales in excess of \$4.5 million annually, 85 per cent of which represents imported goods — the show also attracts potential buyers and agents from many nearby islands.

Canadian food exports to Puerto Rico in 1988 totalled \$525 million and participation in the show which, in recent years, has matured into an excellent venue for the promotion of Canadian goods

and services to the region, could help increase that figure.

For further information on the **19th Annual Food and Food-services Equipment Trade Show**, contact Jon Dundon of EAITC's Latin America and Caribbean Branch, Fairs and Missions (LCTF), 125 Sussex Drive, Ottawa K1A 0G2. Tel.: (613) 996-6921. Fax: (613) 996-0677. Telex: 053-3745. Answerback: EXTOTT.

The premier edition of the *Canadian-Soviet 1990 Trade Directory* is now available. The Directory contains paid listings — by company name and by industry sector — of Canadian companies wishing to establish business contacts in the Soviet Union. Also included is information on government assistance for Canadian exporters to the Soviet Union. The Directory will be distributed free to government, business organizations and individuals in the USSR. Copies of the *Canadian-Soviet 1990 Trade Directory* are available in Canada at a cost of \$49.95 (20 % discount for 5 or more copies). To obtain copies or to look into advertising your own products and services in next year's Directory, contact Mike McVean of Southam Business Information and Communications Group Inc., 1450 Don Mills Road, Don Mills, Ontario M3B 2X7. Tel.: (416) 445-6641. Fax: (416) 442-2077.

## BUSINESS AGENDA

**Montreal** — November 21 — The Canadian Exporters' Association's (CEA's) Exporters' Breakfast Discussion Series: Doing Business with Korea and Taiwan. Contact R. Turcotte, CEA Montreal. Tel.: (514) 499-2162. Fax: (514) 873-1161.

**Regina** — November 24-30 — Canadian Western Agribition, whose theme this year is: "Twenty Years of Building for the Future". Contact David C. Dix, ITC Regina. Tel.: (306) 780-6099. Fax: (306) 780-6679.

**Toronto** — December 4 (in other major centres in Spring 1991) — Standards and Europe 1992 Seminars, covering impact on your

business plan; testing and certification requirements in the European Community; European standards and the GATT Uruguay round; and market access strategies. Sponsored by EAITC, Ontario Ministry of Industry, Trade and Technology, Standards Council of Canada, and the Canadian Exporters' Association (CEA). Contact George Rogerson, CEA. Tel.: (613) 238-8888.

**Montreal** — December 5 — The Canadian Exporters' Association's (CEA's) Exporters' Breakfast Discussion Series: Doing Business with Japan. Contact R. Turcotte, CEA Montreal. Tel.: (514) 499-2162. Fax: (514) 873-1161.

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