

Deciding on a pipeline route for bringing gas to market

By Don Peacock

The agreement between Canada and the United States for the construction of a pipeline to move natural gas from Alaska south across Western Canada to the lower 48 states was described in the Canadian House of Commons as "historic". The words were delivered by no less a personage than Queen Elizabeth, as she read the Speech from the Throne opening a new session of the Canadian Parliament in Ottawa. She was there as part of her Silver Jubilee visit to Canada. The words she read, in her role as Queen of Canada, were no less significant for having been written by the Government in the ancient British Parliamentary tradition.

Since the broaching late in 1969 of the pipeline idea, its proponents – more multinational than national until the end – have described it as the biggest engineering and construction project ever undertaken by private enterprise. In the autumn of 1977, the Canadian Government was saying pretty much the same thing, though moderately conditioned, as is only to be expected of government. Again through the voice of the Queen, the Government described the pipeline project, which is now expected to cost more than \$10 billion and construction of which is scheduled to begin in 1979, as "one of the largest civil engineering projects in the history of the world".

Its cost, however, is not all that makes the pipeline project historic. From the beginning, this project was unique in having competitors for the right to construct it. Never before had two groups of huge corporations vied, at such cost and with such vigour, for such a prize as government ap-

proval to build this pipeline. In the past when there were competing interests such a project, these were brought together one way or another, usually by mutual interest or government pressure or both. The only issue was whether their joint proposal satisfied whatever government regulatory procedures were in effect.

The uniqueness of the competition for this project turned out to be symbolic; precedents were established at several stages in the evolution of the Alaska pipeline project. Never had planners of such a project devoted so much time and money to studying its implications. In particular, there had never been so much attention paid to the potential impact of such a project on the environment and the socio-economic zone through which the pipeline would pass.

Unique character

What is unique about the final outcome of the long struggle to build the pipeline from Alaska is the triumph it represents for Canadian enterprise in general and the Canadian pipeline industry in particular. It is important that the outcome shifts a substantial, though still indeterminate, amount of economic power westward to Alberta and British Columbia from Central Canada, a bastion of management and finance, to Ontario. But of at least as much importance is the fact that the final decision about the pipeline shut three of the world's large multinational oil companies – Exxon, Gulf and Shell – out of any direct ownership or control of the Canadian section of the line.

Two companies from Western Canada had taken on the world's giants of the oil and gas industry for this biggest private-enterprise prize of all to date and beaten them on their own game. As a result, it seemed unlikely that the Canadian oil and gas industry would ever again be quite as dependent on – or, as more impassioned nationalists might put it, as subservient to – foreign companies. Perhaps, too, multinational companies would never again be quite as powerful – at least, not in Canada. If they could be beaten once, why not again?

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