

Growing with Canada

- **Johnson Controls** of Plymouth, Michigan, which manufactures more seating systems for automobiles than any company in the world, has begun construction of a new 160,000 square-foot plant in Milton, Ontario.

The US\$10.5 million facility will employ 120 people and will produce complete seating systems (i.e. front and back) for Toyota Corolla automobiles produced at the Toyota Motor Manufacturing Company's plant in Cambridge, Ontario, which is currently undergoing a \$600 million expansion to serve the Canadian and U.S. markets.

According to Jeff Steiner, Director of Communications for Johnson Controls, the plant will supply 120,000 complete seat systems per year for the Corolla on a "just-in-time, just-in-sequence" basis.

Johnson Controls currently produces 85,000 seat systems annually for Toyota at its existing plant in Orangeville, Ontario. On completion of the new plant, the company will consolidate all its Toyota production at Milton, leaving the Orangeville plant free to expand its seating production to accommodate surging demand from another major client: Chrysler Corporation.

Announcing the expansion, Chip McClure, Vice-President and General Manager of Johnson Controls, said: "The production capacity we're adding in Ontario — and our expanding work for

Toyota — reflect our continuing success in the global auto market."

Located in a business park in Milton, 80 kilometers from Toronto, the plant will come on-stream in September 1997.

Johnson Controls is the world's largest-volume supplier of automotive seating and headliners (the interior roof of the vehicles) and is a major producer of interior trim components. In 1995, the company's worldwide operations manufactured seats for more than 8.5 million vehicles.

The company's Automotive Systems Group is the largest of four divisions of Milwaukee-based Johnson Controls Inc. The group reported US\$3.8 billion in worldwide sales in the 1995 fiscal year.

- As the North American economy moves into high gear, demand for steel products has been surging. In response, **Sammi Atlas Inc.**, the Canadian subsidiary of Korea's Sammi Steel Company Inc., has embarked on a \$15 million upgrade and expansion of its plant in Welland, Ontario, to serve Canadian, U.S. and other markets.

A leading manufacturer of specialty steels, Sammi Atlas Inc. began operations in Canada in 1989. With corporate headquarters at Mississauga, Ontario, the company operates two plants in Canada and one in the United States. The Welland plant

manufactures stainless, tool, machinery and mining steel.

The upgrading program includes installation of a modern melt-refining facility, and doubled the Welland plant's productive capacity.

In an interview with *Canada Investment News*, Sammi Atlas Inc. President Duk Lee says that the Welland project is the first phase of a five-year expansion and that it will "assure our competitive future, not only in North America, but in markets throughout the world." ♦

For more information

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International Marketing Group
Department of Foreign Affairs and
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Lester B. Pearson Building
125 Sussex Drive
Ottawa, Ontario
Canada K1A 0G2

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Telephone: (613) 995-4128

Facsimile: (613) 995-9604

FaxLink: (613) 944-6500

Telex: 053-4450

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Richard M. Bégin
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