

The DGPT and its national service operator, Vietnam Posts and Telecommunications (VNPT), have created a subsidiary to develop national cellular mobile service, attempting to supplant the operations that have developed on a provincial level in Ho Chi Minh. However, not much has taken place since this new, centralized thinking has come in place: the digital cellular networks of Ho Chi Minh and Hanoi are not up yet, and complete coverage of the vital commuting corridor from Vung Tau to Ho Chi Minh still does not exist.

More comprehensive mobile services in Vietnam's business growth poles is needed, as well as pockets of industry in remote communities, such as Ha Tinh and Quang Ninh, where mining and resource development requires flexible communications solutions.

Anticipated Short-Term Network Expansion Targets: Total Respondents (Q6f)

Voice and Fax CO Lines	55%
Business Communications Systems (PBX/KTS)	57%
Data Communications Equipment & Services	68%
Dedicated Transmission Services	51%
Dedicated Network Equipment	28%

Source: Intercedent Asia