#### BRIEF-PAKISTAN

AREA: 803,943 sq. km. POPULATION: 105 million

CAPITAL: Islamabad SYSTEM OF GOVERNMENT: Parliamentary

HEAD OF STATE: Ghulam Ishaq Khan PRIME MINISTER: Benazir Bhutto

LANGUAGE: Urdu (official) also ETHNIC BACKGROUND: Punjabi, Sindhi,

Punjabi, Sindhi, Pushtu, Baluch Pathan, Baluch and a variety of tribal English is common in business

GDP: \$38.5 bn. US DEBT SERVICE RATIO: 25%

EBT SERVICE RATIO: 25% UNEMPLOYMENT RATE: N/A

INFLATION RATE: 11% PER CAPITA INCOME: \$375 CURRENCY: 16.1 Pakistani Ruppees = \$1

Cdn.

## **MAJOR TRADING PARTNERS (1988)**

| Exports (Total: \$4,341 mn. U.S.) |     | Imports (Total: \$ | Imports (Total: \$6,883 mn. U.S.) |  |
|-----------------------------------|-----|--------------------|-----------------------------------|--|
| 1. USA                            | 11% | 1. Japan           | 15%                               |  |
| 2. Japan                          | 11% | 2. USA             | 11%                               |  |
| 3. W. Germany                     | 7%  | 3. W. Germany      | 8%                                |  |
| 4. UK                             | 7%  | 4. Kuwait          | 8%                                |  |
| 5. Italy                          | 6%  | 5. UK              | 7%                                |  |

# CANADIAN TRADE STATISTICS (in Cdn \$ mn.)

|         | 1986    | 1987    | 1988   |
|---------|---------|---------|--------|
| Exports | 64,848  | 82,055  | 86,583 |
| Imports | 146,858 | 57,395  | 80,689 |
| Balance | -82,010 | +24,660 | +4,894 |

# MAIN SECTORS OF OPPORTUNITY FOR CANADIAN BUSINESS

- 1. Power and Energy Equipment and Services
- 2. Defence Programs, Products and Services
- 3. Oil and Gas Products and Services
- 4. Agricultural Equipment, Food Products and Services

EDC STATUS available

CIDA STATUS major recipient country

#### RESIDENT CANADIAN BANKS None

#### CANADIAN REPS.

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